Creative Hybrid Chemistry For a Better Tomorrow



Masakazu Tokura President

December, 2014



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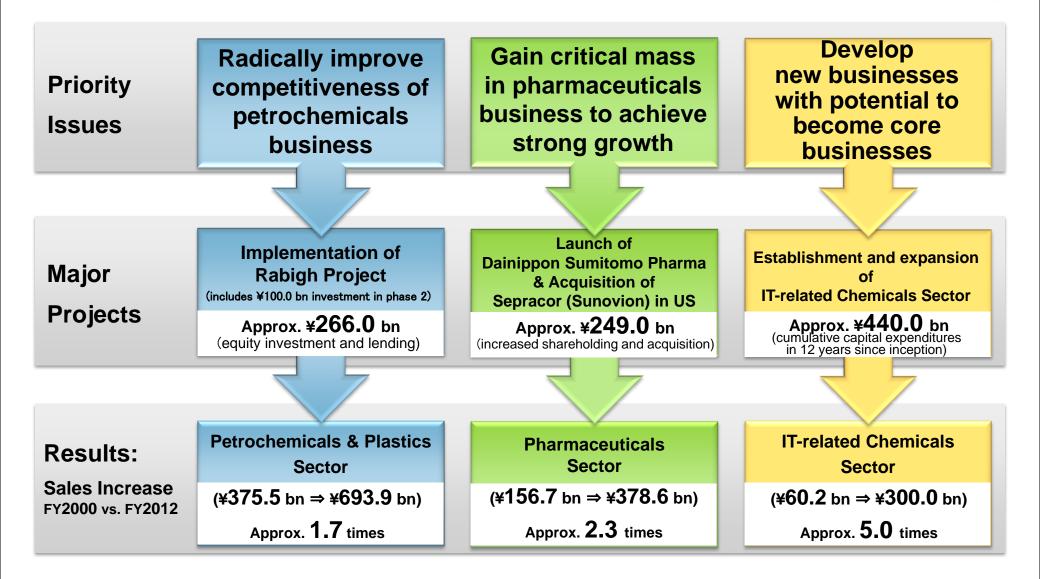
Change

Overview of Corporate Business Plan FY2013 - FY2015

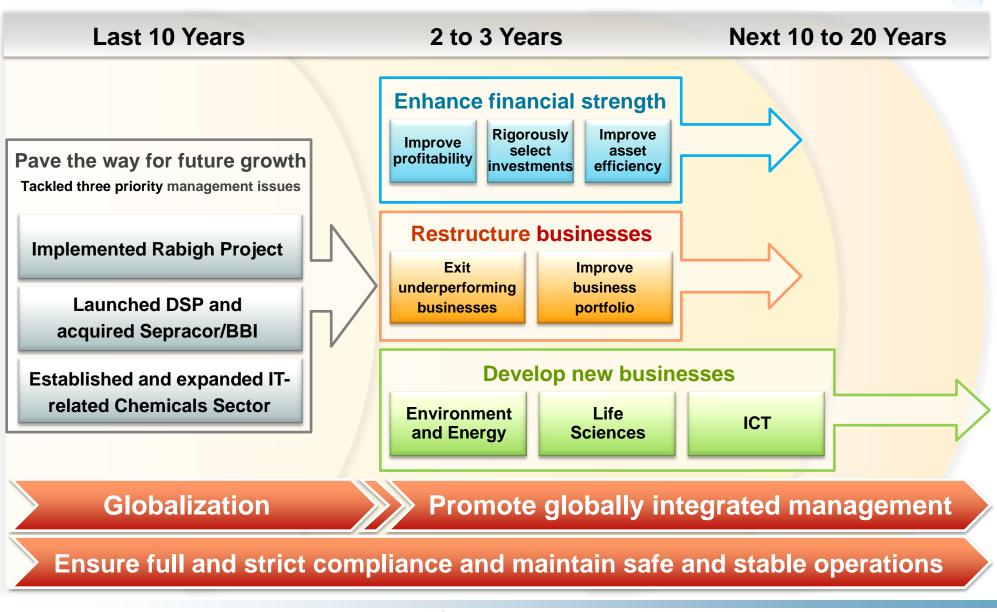
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Priority Management Issues & Business Strategy Since the Beginning of the Century





Where We Have Been Heading



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Change

Innovation

Targets for FY2015			
Sales	¥2,400 Billion		
Operating Income	¥140 Billion		
Ordinary Income	¥150 Billion		
(Equity in Earnings of Affiliates)	¥25 Billion		
Net Income	¥90 Billion		
Interest-Bearing Liabilities	Below ¥900 Billion		
[Assumptions]			
Exchange Rate	¥80/\$US		
Naphtha Price	¥60,000 /kl		

	FY2010 – FY2012 Corporate Business Plan	FY2013 – FY2015 Corporate Business Plan (Target)
Cash flows from operating activities	¥472.3 billion	¥540 billion
Cash flows from investing activities	- ¥445.7 billion	Below - ¥400 billion
Free cash flows	¥26.6 billion	^{*1} Over ¥200 billion

Note *1: Includes decreases in cash and cash equivalents

	End of FY2012	End of FY2015 (Target)
Interest-bearing liabilities	¥1,060.6 billion	Below ¥900 billion

Overview of FY2014 Performance and FY2015 Outlook

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FY2014 First Half Results

Change and Innovation

	FY2013.1H	FY2014.1H	Change
Sales	1,050.8	1,128.4	+77.6
Operating Income	46.3	36.2	-10.2
(Equity in Earnings of Affiliates)	-1.3	13.8	+15.1
Ordinary Income	44.3	52.8	+8.6
Net Income	12.5	22.6	+10.1
Naphtha Price	¥64,700/kl	¥70,500/kl	
Exchange Rate	¥98.86/\$	¥103.01/\$	

Change and Innovation

	FY2013	FY2014 (Forecast)	Change
Sales	2,243.8	2,320.0	+76.2
Operating Income	100.8	105.0	+4.2
(Equity in Earnings of Affiliates)	12.0	20.0	+8.0
Ordinary Income	111.1	120.0	+8.9
Net Income	37.0	45.0	+8.0
Naphtha Price	¥67,300/kl	¥66,200/kl	
Exchange Rate	¥100.17/\$	¥104.00/\$	

Outlook for FY2014 : Operating Income by Sector

Change and Innovation

(Billions of yen)

	FY2013	FY2014 (Forecast)	Change
Specialty Chemicals	120.2	107.0	-13.2
IT-related Chemicals	34.9	35.0	+0.1
Health & Crop Sciences	38.2	46.0	+7.8
Pharmaceuticals	47.1	26.0	-21.1
Bulk Chemicals	-5.9	5.0	+10.9
Basic Chemicals	-10.9	-7.0	+3.9
Petrochemicals & Plastics	4.9	12.0	+7.1
Others	-13.4	-7.0	+6.4
Total	100.8	105.0	+4.2

Operating Income by Business Segment: FY2014 1H/2H Comparison and Innovation

(Billions of yen)

	1H	2H	Change	Contributing factors
Specialty Chemicals	41.3	65.7	+24.3	
IT-related Chemicals	14.5	20.5	+6.0	 Improved demand and increased sales Weaker yen
Health & Crop Sciences	11.4	34.6	+23.2	 Seasonality (higher demand in 2H) Weaker yen
Pharmaceuticals	15.4	10.6	-4.9	
Bulk Chemicals	0.6	4.4	+3.8	
Basic Chemicals	-3.9	-3.1	+0.8	One-time licensing revenue Improved MMA margin
Petrochemicals & Plastics	4.5	7.5	+3.0	One-time licensing revenue
Others	-5.8	-1.2	+4.5	One-time service revenue
Total	36.2	68.8	+32.6	

Targets for FY2015

Change and Innovation

			(Billions of yen)
	FY2014 (Forecast)	FY2015 (Target)	Change
Sales	2,320.0	2,400.0	+80.0
Operating Income	105.0	140.0	+35.0
(Equity in Earnings of Affiliates)	20.0	25.0	+5.0
Ordinary Income	120.0	150.0	+30.0
Net Income	45.0	90.0	+45.0
Naphtha Price	¥66,200/kl	¥60,000/kl	
Exchange Rate	¥104.00/\$	¥80.00/\$	

Targets for FY2015: Operating Income by Sector

Change and Innovation (Billions of yen)

	FY2014 (Forecast)	FY2015 (Target)	Change	FY2015 outlook against target
Specialty Chemicals	107.0	114.0	+7.0	
IT-related Chemicals	35.0	34.0	-1.0	
Health & Crop Sciences	46.0	45.0	-1.0	
Pharmaceuticals	26.0	35.0	+9.0	
Bulk Chemicals	5.0	39.0	+34.0	➡
Basic Chemicals	-7.0	15.0	+22.0	•
Petrochemicals & Plastics	12.0	24.0	+12.0	↓
Others	-7.0	-13.0	-6.0	
Total	105.0	140.0	+35.0	→
Equity in Earnings of Affiliates	20.0	25.0	+5.0	

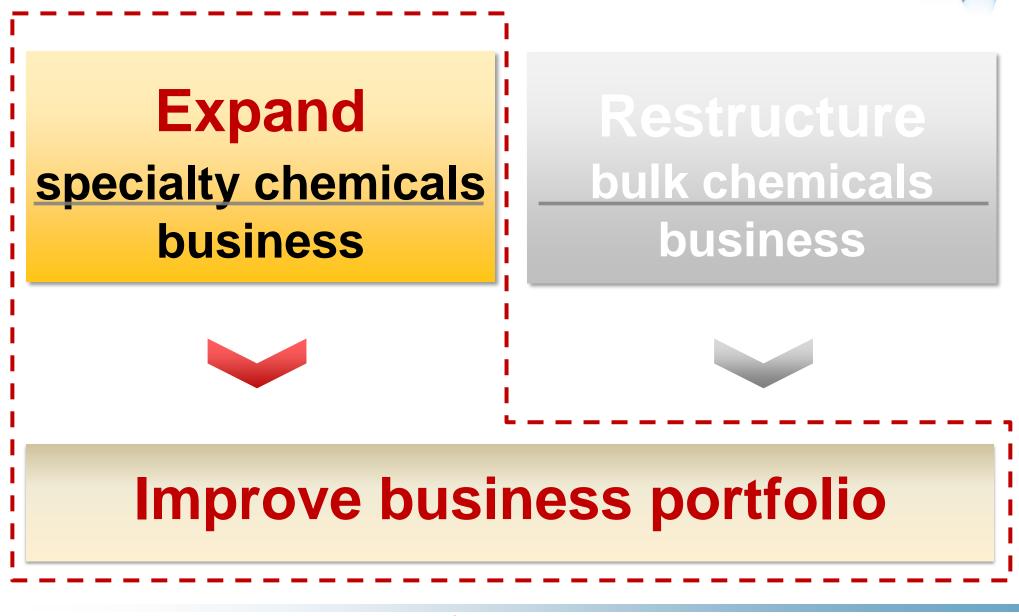
Progress on Corporate Business Plan

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Restructure Businesses

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Restructure Businesses: Expand specialty chemicals business Change and



Innovation

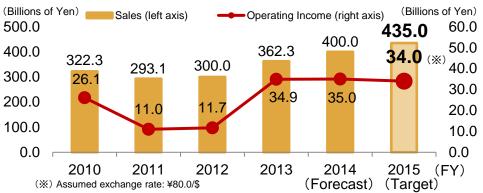
Features and advantages

- A wide range of display material product lines
- Swiftly meeting customer needs

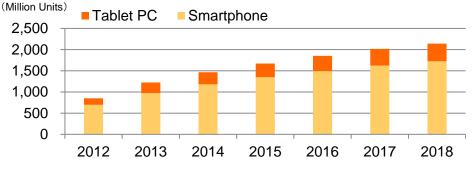
Future growth drivers

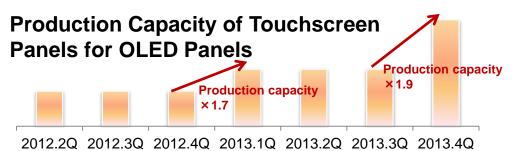
- Increase sales of polarizing films and touchscreen panels for small- to mediumsized displays
- Improve cost competitiveness of polarizing films for televisions
- Develop and launch materials and components for next-generation flexible panels
- Increase sales of Li-ion secondary battery separators

Trends in Sales and Operating Income



Smartphone and Tablet PC Demand





IT-related Chemicals Sector Progress and Next Steps

Business area	Progress	Next steps
Polarizing films	 Expanded small and medium-sized polarizing film production capacity Started mass production of next-generation coated polarizing films Expanded customer base and increased market share for polarizing films used in smartphones Promoted a new polarizing film replacing a protection film 	 Increase sales of next-generation polarizing films Increase market share for polarizing films used in tablet PCs Further increase sales of the new polarizing film replacing a protection film Develop and launch next-generation laminated type polarizing films
Touchscreen panel	 Increased on-cell touchscreen panel production capacity Built manufacturing plant for cover-glass integrated touch sensors Launched film touch sensors (UBT) 	 Promote on-cell touchscreen panel sales Expand product lines Expand customer base
Others	 Decided to expand production capacity for aramid coated Li-ion secondary battery separators to 110 million m/year 	 Further expand separator production capacity Develop and launch new films replacing glass

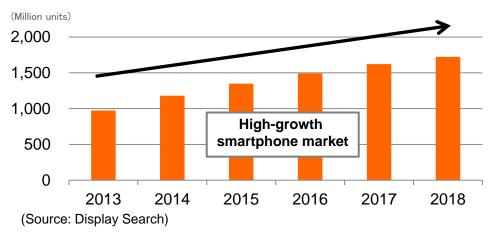
IT-related Chemicals Sector

Achieve Stable Growth in Touchscreen Panel Business

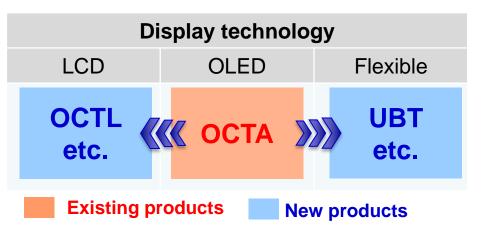
Smartphone market is expanding Broaden product lines, promote use in a greater variety of devices, and expand customer base

Reduce the impact of device demand fluctuation over revenues Aim for stable growth

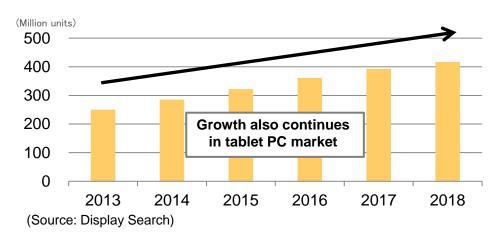
Smartphone Market



Expanding touchscreen panel product lines



Tablet PC Market



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Change

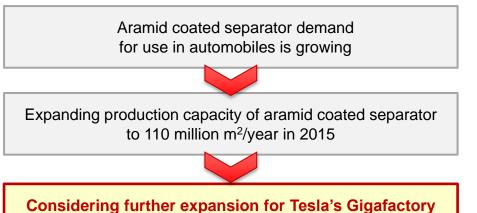
Innovation

and

IT-related Chemicals Sector Separator capacity expansion

Change and Innovation

Li-ion secondary battery separator business --current state and outlook

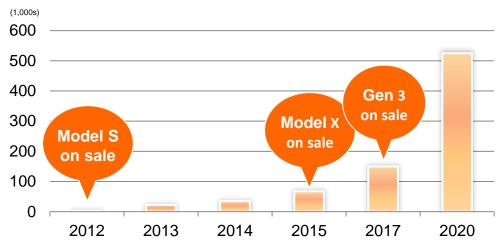


Reference: Overview of Tesla's Gigafactory plan

Products	LiB cells, LiB packs	
Capacity	LiB cells 35 GWh/year LiB packs 50 GWh/year	
Investment	US\$4 to 5 billion	
Location	Nevada, USA	
Schedule	2017 Production start 2020 Full production	

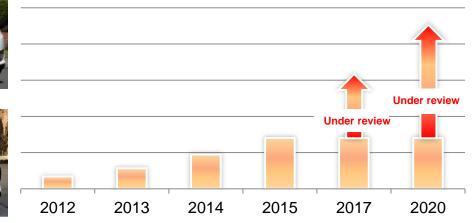


Tesla Motors Model X



Reference: Tesla Motors vehicle production outlook

Our separator production capacity



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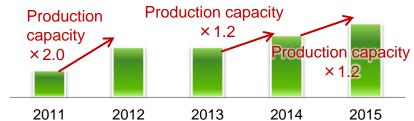
Features and advantages

- Strong R&D capabilities and robust product pipeline
- Product lines differentiated from major competitors
- Products with largest market shares in Japan and large global market shares
- Global sales network

Trends in Sales and Operating Income



Flumioxazin Herbicide Production Capacity

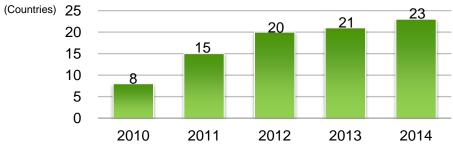


Future growth drivers

- Achieve greater synergy
- Expand into new business areas
- Enhance business in niche areas
- Continuously launch new products

Number of Countries in which Sumitomo Chemical

Has Formed Sales Alliance with Nufarm



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Health & Crop Sciences Sector Progress and Next Steps

Crop protection chemicals Formed sales alliance with Nufarm for crop protection daquatics uses in the USExtended the period of the collaboration with Monsanto and expanded the collaboration into Brazil and ArgentinaExpanded Flumioxazin herbicide production capacity Acquired Pace International to enter post-harvest businessBegan operation of a new biorational plantAcquired a rice seed business to enter "total solution provider" rice businessEnvironmental healthAcquired shares in U.Sbased McLaughlin Gormley King Company to make it a wholly-owned subsidiary Integrated distribution channels in North America Expanded businesses of animal health products and pharmaceuticals Expande businesses of animal health products and pharmaceuticalsCommercialize active pharmaceutical ingredients of nucleic acid pharmaceutical	Business area	Progress	Next steps
Environmental health King Company to make it a wholly-owned subsidiary Integrated distribution channels in North America Expanded businesses of animal health products and pharmaceuticals Others	protection	 chemicals for professional turf, ornamental and aquatics uses in the US Extended the period of the collaboration with Monsanto and expanded the collaboration into Brazil and Argentina Expanded Flumioxazin herbicide production capacity Acquired Pace International to enter post-harvest business Began operation of a new biorational plant Acquired a rice seed business to enter "total solution 	 alliance with Nufarm Expand seed treatment business Expand post-harvest business Expand biorational business Respond to changes in the Japanese crop protection chemicals market Accelerate the development of new active
		 King Company to make it a wholly-owned subsidiary Integrated distribution channels in North America Expanded businesses of animal health products and 	Expand into new areas
	Others		

Health & Crop Sciences Sector Expanding Business Areas

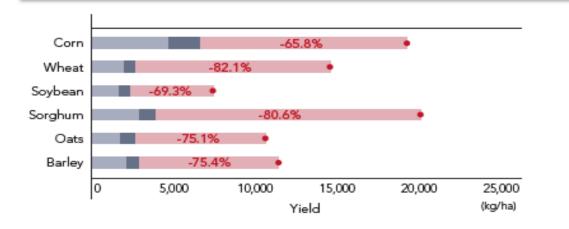
Change and Innovation

Business area	Growth drivers		Ş	Startup	o of ne	w biora	ational plan	t
Biorational		Location						
Microbial pesticides	 Expansion of applications Use in resistance management 	Start of o Capacity Investme	v: 15 m	nillion g	al/year			
	 Growing demand in use for organic crops 	В	liorati	ional a	nd pos	st-harv	est sales tr	ends
Plant growth	 Expansion of applications 		Mic	robial pes	ticides			
regulators	 Use in crop stress management 	(\$mil.) 400		nt growth t-harvest		the S	loping into ector's core	1
Post-harvest	 Expansion into markets outside the US, e.g., Brazil 	300				busin	less	
		200						
the potential to n	oost-harvest sales have hore than double nal and post-harvest into core	100 0 —						
	th & Crop Sciences Sector	- ·	2009	2010	2011	2012	2013	2020 (Image)

Health & Crop Sciences Sector Crop Stress Management

Change and Innovation

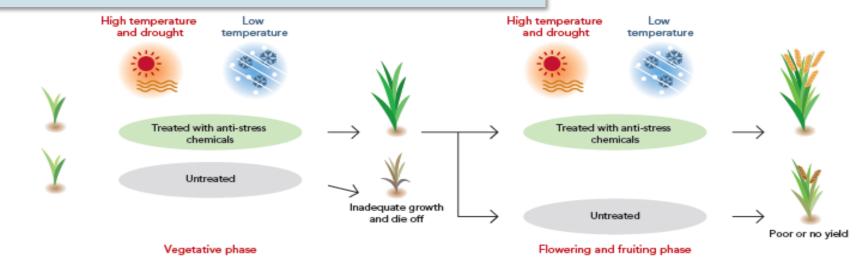
Crop Yield Loss Caused by Abiotic Stress



Record yield highest yield ever achieved

- Abiotic losses by drought, salinity, flood, chilling or heat stress
- Biotic losses by diseases, insects, weeds despite modern crop protection
- Average yield
- Source: Buchanan, Gruissern, Jones Biochemistry and Molecular Biology of Plants American Society of Plant Physiologists, 2000

Crop Stress Management with Chemicals



Health & Crop Sciences Sector Entering Rice Business

Total solution provider husinesses

Change and Innovation

Total solution provider businesses		Building rice R&D d	apabilities		
 Supply seeds, crop protection chemicals, and fertilizers Provide cultivation management support Sell rice 		 Acquired rice varieties and related technologies Launched a new research team for developing rice varieties 			
		 Strengthening existing cultivation and application 			
Targets: Cultivation area 10,000 haSales10 billion yen		Contribute to agriculture through variety development and cultivation technology development			
Overview of plans for rice business					
Supply crop protection chemicals, fertilizers, and agricultural materials and provide soil analysis, cultivation consulting, and operation records management services Collect and					
			sell rice		
Cultivate rice based on contract					

Roles of agricultural corporations, etc.

Roles of Sumitomo Chemical Group (including business partners)

Building rice R&D canabilities

Change and Innovation

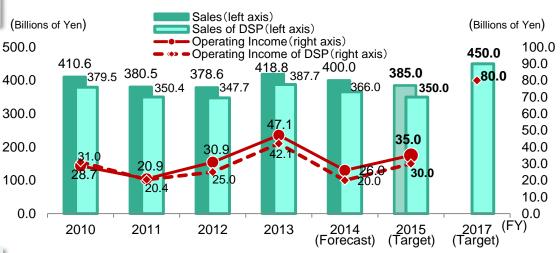
Features and advantages

- Drug discovery platform in the areas of psychiatry & neurology and oncology
- New drug development capabilities and sales network in the U.S.

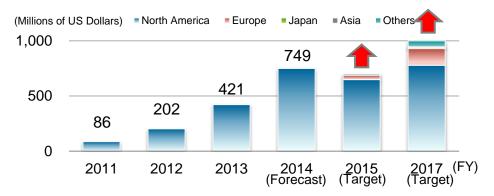
Future growth drivers

- Increase sales of LATUDA by adding new indications and expanding sales territories
- Enhance product pipeline in the areas of psychiatry & neurology and oncology
- Regenerative medicine and drug discovery by using cell technologies

Trends in Sales and Operating Income



Atypical Antipsychotic LATUDA Sales Projections



Note: Data for sales of our business partners in Europe (except U.K.) are our estimates.

Pharmaceuticals Sector Progress and Next Steps

Business area	Progress	Next steps
Prescription pharmaceuticals	 Additional indication approved in the U.S. for use of atypical antipsychotic LATUDA in treating bipolar I depression Atypical antipsychotic LATUDA approved in Europe as a treatment for schizophrenia APTIOM launched in the U.S. as a treatment for epilepsy Established drug discovery team and sales force for anticancer drugs Alliance with Healios in regenerative medicine and cell therapy business Restructured North American operations 	 Increase LATUDA sales in the U.S. and Europe Obtain approval for LATUDA in Japan Increase APTIOM sales Develop and launch BBI608 and BBI503, anticancer drugs targeting cancer stem cells Commercialize cell therapy drug SB623 for stroke recovery Commercialize cell therapy drug HLS001 for eye diseases, such as age-related macular degeneration Develop first-of-a-kind therapies • EPI-743 for mitochondrial diseases • DSP-1747 for non-alcoholic steatohepatitis

Pharmaceuticals Sector Mid-term Business Plan

Change and Innovation

Business Targets for FY2017

			(Billions of Yen		
	Original targets (announced Feb 2013)	Targets after review (announced Oct 2014)	Changes		
Sales	450	450	No change		
Operating Income	80	80	No change		
Exchange Rate	¥80.00/\$	¥100.00/\$	+¥20.00/\$		
Sales target for F (original vs. after r		LATUDA Sales in North America			
Original target Revised downward due to delayed BBI launch		(Millions of US dollars) → Original	forecast Actual growth		
Revised upward due to LATUDA sales growth Revised upward due to weaker yen Target after review 0 350	(Billions of Yen) 400 450	500 0 2012 2013 2013	014 2015 2017 recast) (Target) (Target)		

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Change **Progress on BBI608/503 Clinical Trials** Pharmaceuticals Sector

Innovation

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Progress as of October 30, 2014

Brand name/ Product code	Generic name	Indication	Development location	Phase I	Phase II	Phase III	Submitted
BBI608 TBD		Colorectal cancer (Monotherapy) (Global clinical trial)	U.S. / Canada / Japan, etc.	Accrual has bee	of new pa n stopped	tients	
		Gastric cancer, Gastro-esophageal junction adenocarcinoma (Combination therapy) (Global clinical trial)	U.S. / Canada / Japan, etc.				
		Colorectal cancer (Combination therapy)	U.S. / Canada				
		Solid tumors (Combination therapy)	U.S. / Canada			※ 1	
		Gastrointestinal cancer (Combination therapy)	U.S. / Canada				
		Pancreatic cancer (Combination therapy)	U.S.				
		Hepatocellular carcinoma (Combination therapy)	U.S.		※ 2		
BBI503	TBD	Solid tumors (Monotherapy)	U.S. / Canada			※ 1	
		Renal cell carcinoma, Urothelial carcinoma, Hepatocellular carcinoma, Cholangiocarcinoma, Gastrointestinal stromal tumor (Monotherapy)	Canada				
		Hepatocellular carcinoma (Combination therapy)	U.S.		<u></u> *2		

%1 Phase II of Phase I/II study %2 Phase I of Phase I/II study

Revisions during 2014.2Q are in red.

Development target for BBI608 Gastric cancer, Gastro-esophageal junction adenocarcinoma (Combination therapy) File applications in North America & Japan in FY2017

Development target for BBI503 Solid tumors (Monotherapy) File applications in North America & Japan in FY2017 **Restructure Businesses:** Restructure bulk chemicals business

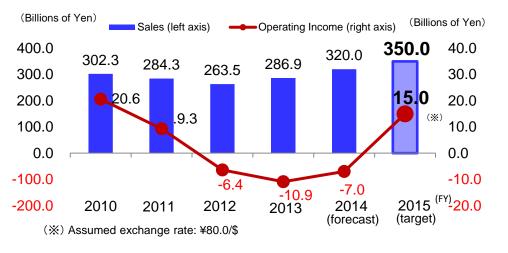
Restructure specialty chemicals **bulk chemicals** business business **Improve business portfolio**

Change

Innovatio

Change and Innovation

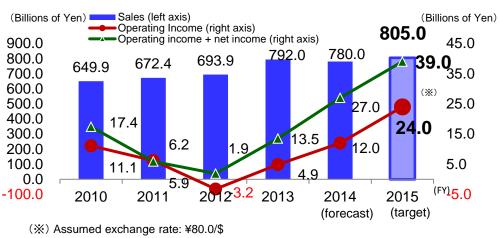
Sales and operating income in Basic Chemicals Sector



Business Restructuring Initiatives

- Rebuild the foundations for underperforming businesses
- Grow next-generation business in the field of inorganic materials

Sales and operating income in Petrochemicals & Plastics Sector



Business Restructuring Initiatives

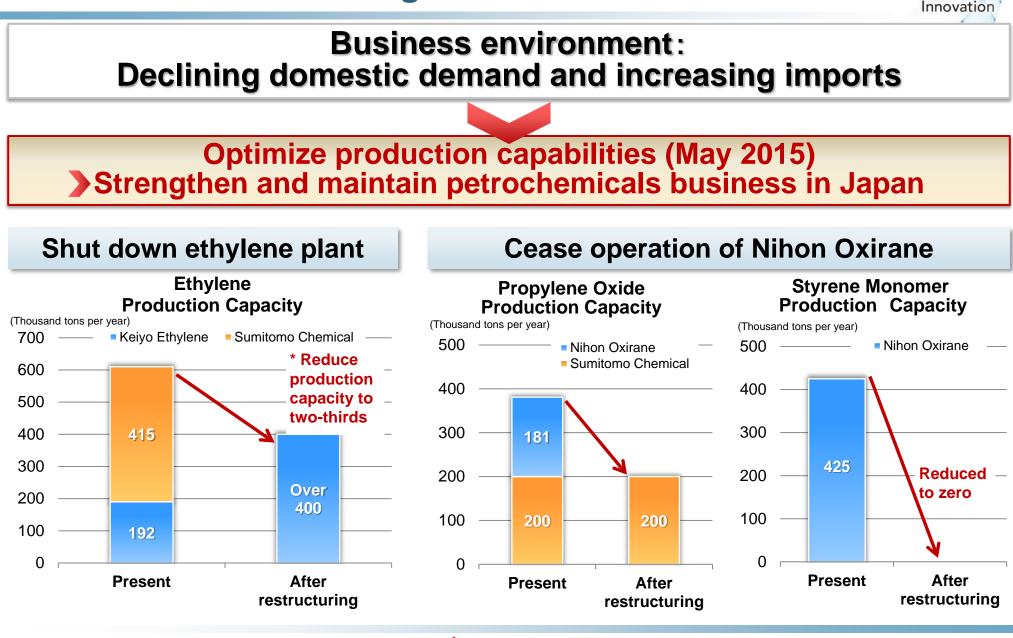
- Exit unprofitable businesses and reform production operations
- Improve competitiveness by expanding high-value added product business
- Maintain stable operation of Petro Rabigh's plants

Bulk Chemicals Progress and Next Steps

Business area	Progress	Next steps
Basic chemicals	 Decided to close down liquid-phase process caprolactam plant Closed down P-MMA plant in Japan Completed construction of DPF production facilities Expanded production capacity for high-purity alumina and increased sales 	 Improve competitiveness of caprolactam business Improve competitiveness of MMA business Increase sales of DPF and develop next-generation DPF
Petrochemicals	 Decided to close down ethylene plant at Chiba Decided to close down PO/SM plant Expanded S-SBR production capacity 	 Restructure Chiba Works Develop and expand sales of high value-added, differentiated products
Petro Rabigh	 Strengthened support from founding shareholders Amended the terms of transactions with founding shareholders Secured compensation from utilities supplier 	 Maintain high-rate, stable operation of Rabigh Phase I Project facilities Execute Rabigh Phase II Project

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Bulk Chemicals Restructuring of Chiba Works



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Change

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Restructure Caprolactam Business and MMA Business

Restructure Caprolactam Business

Business environment

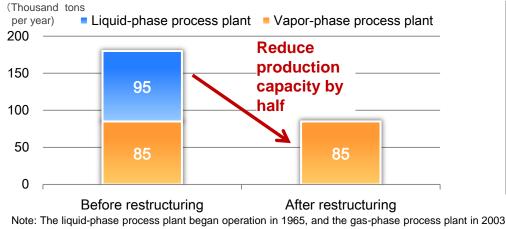
Bulk Chemicals

Deterioration in supply-demand balance due to a sharp increase in supply in China

Shut down liquid-phase process plant

- Close down by the end of 2015 liquid-phase process plant, which has been in operation for over 39 years
- Improve vapor-phase process technology
- Keep the optimal size of caprolactam business and maintain the supply to key customers by using the capacity of the vapor-phase process plant and procuring caprolactam from a third party as needed

Caprolactam Production Capacity



Restore competitiveness of MMA business

Business environment

A sharp decline in demand for MMA used in light guide plates

Launched initiatives to restore competitiveness

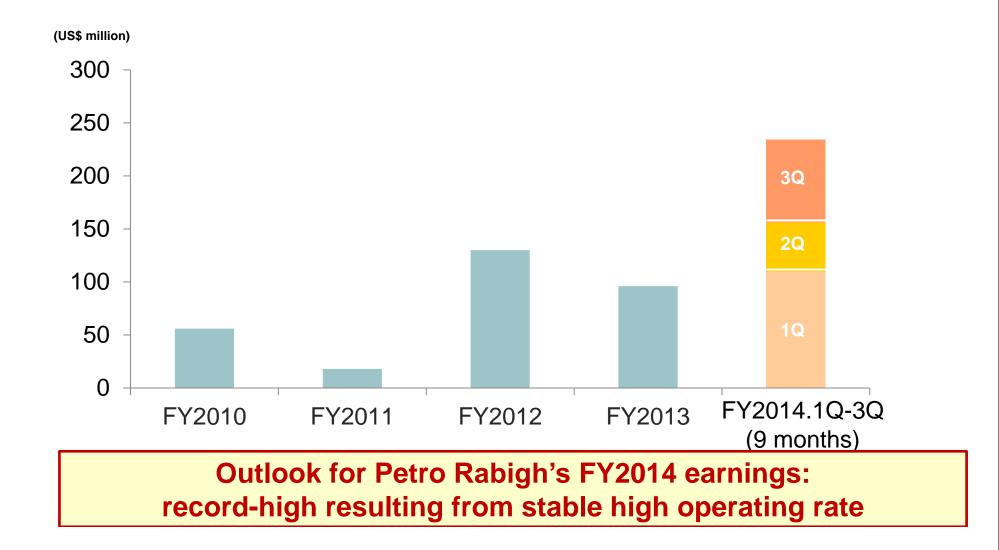
- Closed down MMA polymer production facilities in Ehime, Japan, in December 2013
- Shifted major part of MMA operations to Singapore

Initiatives to restore competitiveness

Short term	Mid to long term
 Rationalization Price increases Development of new applications and sales expansion Development of high-performance catalysts 	 Rabigh Phase II Project In-house production of raw materials

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Bulk Chemicals Petro Rabigh: Net Income



Change

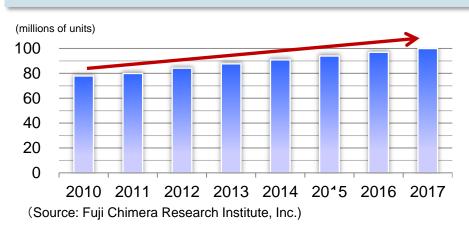
Innovation

and

Bulk Chemicals Business

Change and Innovation

Global Vehicle Production



Global Automotive Plastics MarketMarket size
(2012)13 million
tons/yearGrowth rate
(2012-2016)5% per year

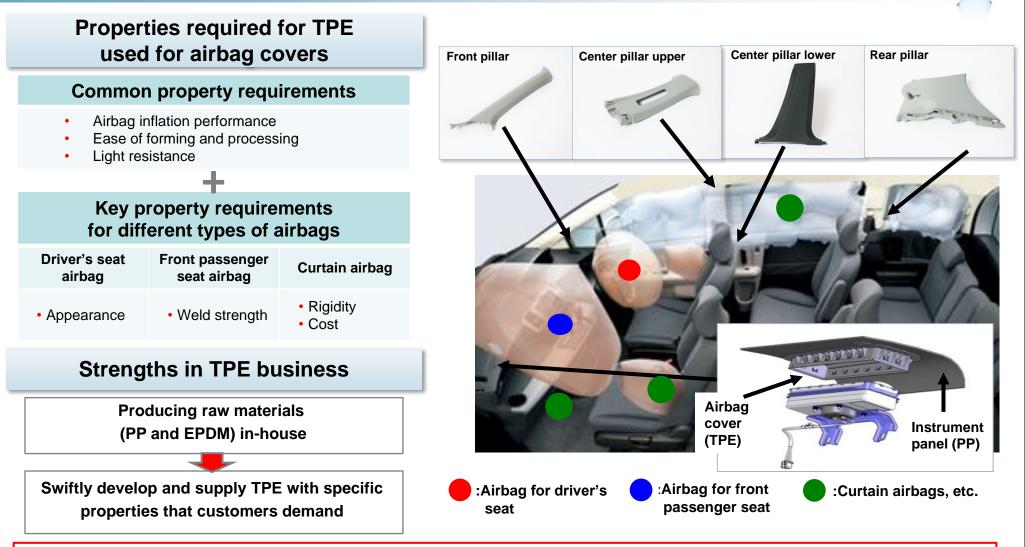
(Source: Fuji Chimera Research Institute, Inc.)

Reorganization: Established new Automotive Materials Division

PE Division	Advanced Polymers Division	Polyolefines Division	Automotive Materials Division	Advanced Polymers Division	
PE PP Division Automotive PP PP compounds	SBR TPE EPDM	Non-automotive PP	Automotive PP PP compounds TPE	SBR EPDM Special copolymers	
Non-automotive PP	Special copolymers	 Consolidated automotive plastics marketing and sales functions Strengthened planning and management of global business operations 			

Bulk Chemicals Example of High-Value Added Products Airbag Covers

Change and Innovation



Expand sales of plastics for airbag-related parts by leveraging the strengths in TPE business

Bulk Chemicals Expand Inorganic Materials Business

Change and Innovation

Features of Sumitomo Chemical's high-purity alumina

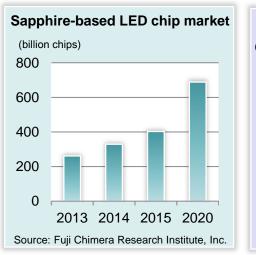
- Low impurities
- Particle size and shape tailored to customer needs

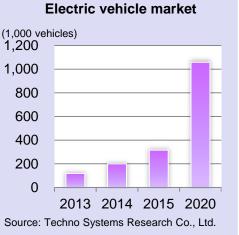
Features of Sumitomo Chemical's DPF

- Small and lightweight
- Low pressure loss (improvement of fuel efficiency)
- Low cost

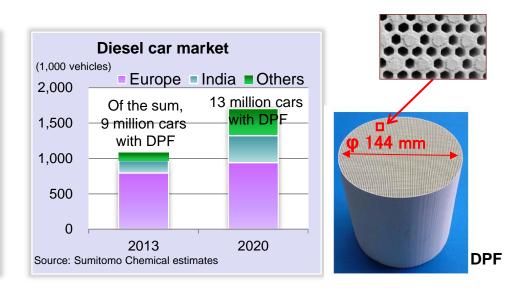
Further expand its market share, currently the largest in the global market

Examples of end-uses of high-purity alumina





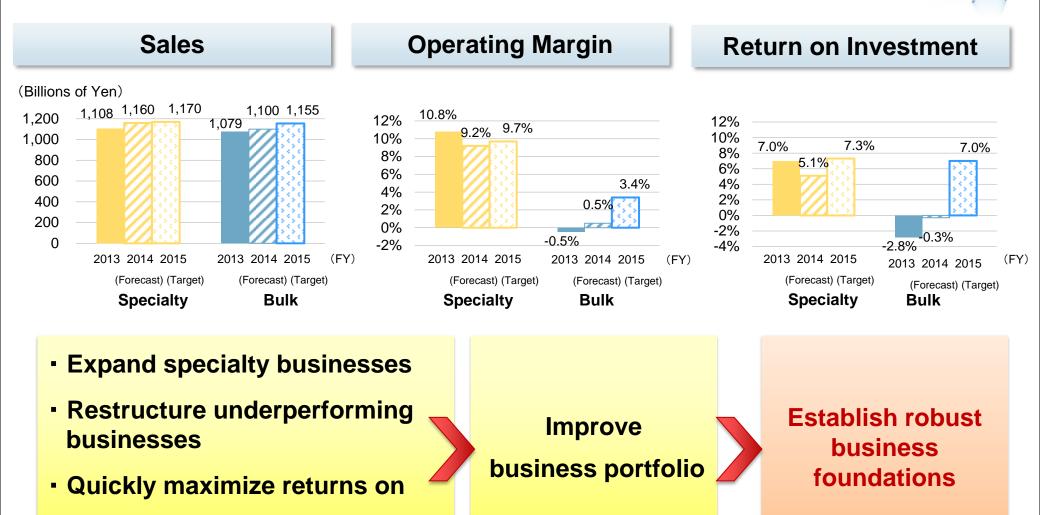
Planning to begin commercial-scale production in 2015



Developing inorganic materials business into a core business in the future

Become a More Resilient Sumitomo Chemical through Business Restructuring

Change and Innovation



major investments

Enhance Financial Strength

Cash Flow Projections

Change and Innovation

(billions of yen)

	Corporate Business	New Corporate Business Plan		
	Plan FY2010-FY2012 (Result)	FY2013-FY2015 (Target)	FY2013 (Result)	FY2014 (Forecast)
Cash flows from operating activities	472.3	540.0	194.4	235.0
Cash flows from investing activities	- 445.7	Below - 400.0	- 135.2	-95.0
Free cash flows	26.6	^{*1} Over 200.0	59.2	140.0
Note *1: Includes decreases in cash and cash equivalents				(hillions of ven)

(billions of yen)

	End of FY2012	End of FY2015	End of FY2013	End of FY2014
	(Result)	(Target)	(Result)	(Forecast)
Interest-bearing liabilities	1,060.6	900.0	1,074.6	980.0

Note : Rabigh Phase II advance payments: 24 bn yen at the end of FY2012, 75 bn yen at the end of FY2013

Interest-Bearing Liabilities and D/E Ratio

Interest-bearing liabilities (left axis) ---- Debt to equity ratio (right axis) (Billions of Yen) (Times) 1.6 1,600 1,400 1.4 1.2 1,200 1,000 1.0 800 0.8 600 0.6 400 0.4 200 0.2 0 0.0 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 (FY) (Forecast)(Target)

Change and

Innovation

Develop Next-Generation Businesses

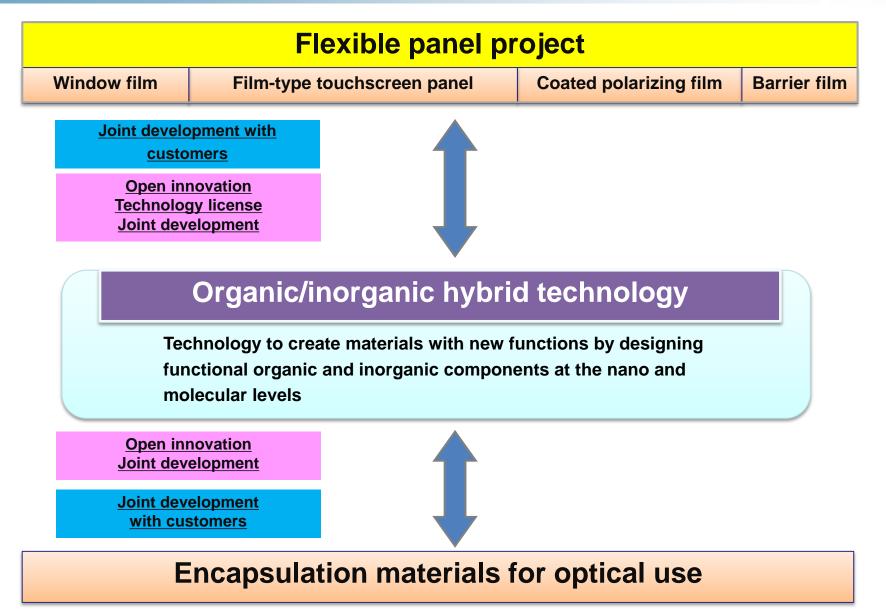
Develop Next-Generation Businesses

Change and Innovation

Launch	2011	2015	2020-
Environment and Energy		tteries (separators) (sapphire substrates and alumi ✓ PLED lighting Power semicor	Organic thin-film photovoltaics Next-generation secondary ha, etc.) batteries nductors (epitaxial wafers) d high thermal-conductive resin
ІСТ		PLED (light emitting materials for optic eneration polarizing films Encapsulation materials for optic Flexible display materia	al use
Life Sciences	✓ Drug for schizophrenia (LA ✓	7 111100	ncer drugs targeting ancer stem cells Cell therapy covery
Commercialized/read	ly to be commercialized		
	SU	MÍTOMO CHEMICAL	

Build New Businesses on Core Technologies

Change and Innovation



Commercialize Flexible Display Materials and Components

Change and Innovation



Sumitomo Chemical's Strengths

Outstanding material development capabilities as a diversified chemical company Strong product development capabilities and advanced processing technologies developed in the display materials business

Replace glass with plastics



Significantly reduce display's thickness and weight, while also improving durability

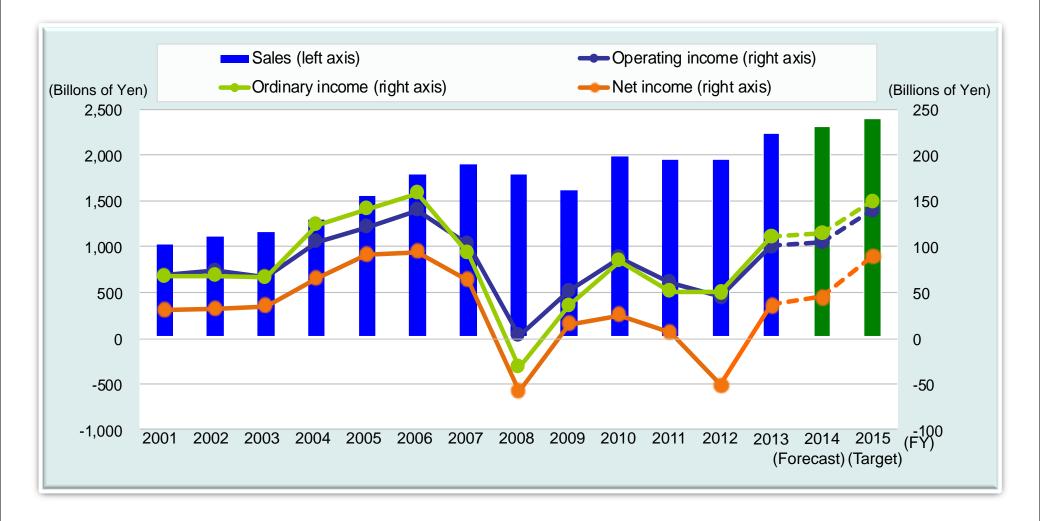
Materials and components under development

Current structure of organic LED



Shareholder Return

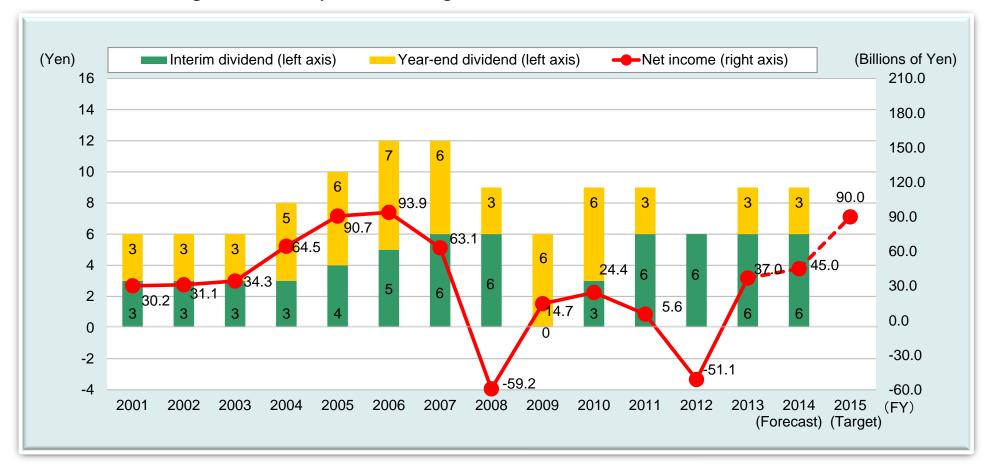
Change and Innovation



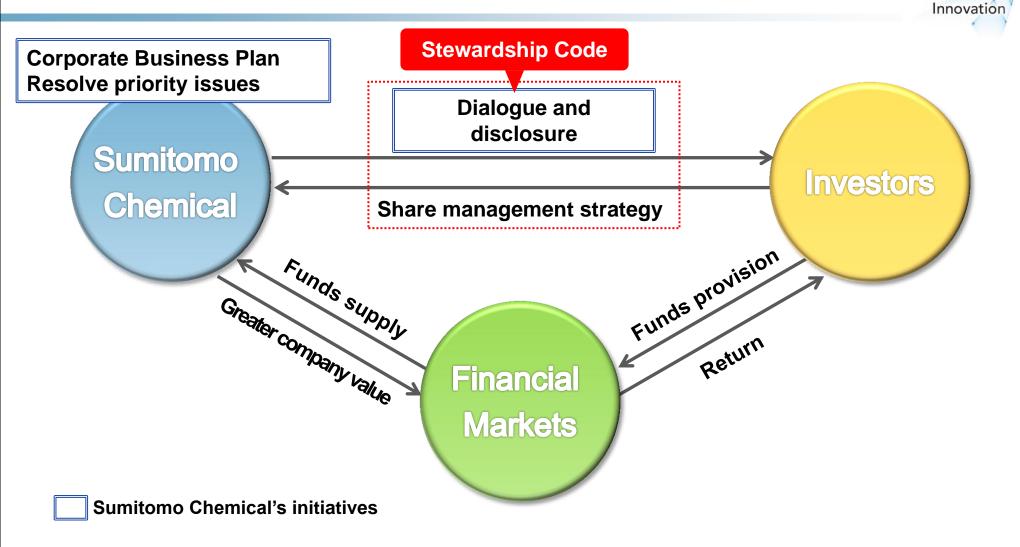
Dividend Policy

Change and Innovation

We consider shareholder return as one of our priority management issues and have made it a policy to maintain stable dividend payment, giving due consideration to our business performance and a dividend payout ratio for each fiscal period, the level of retained earnings necessary for future growth, and other relevant factors.



Toward Sustained Growth

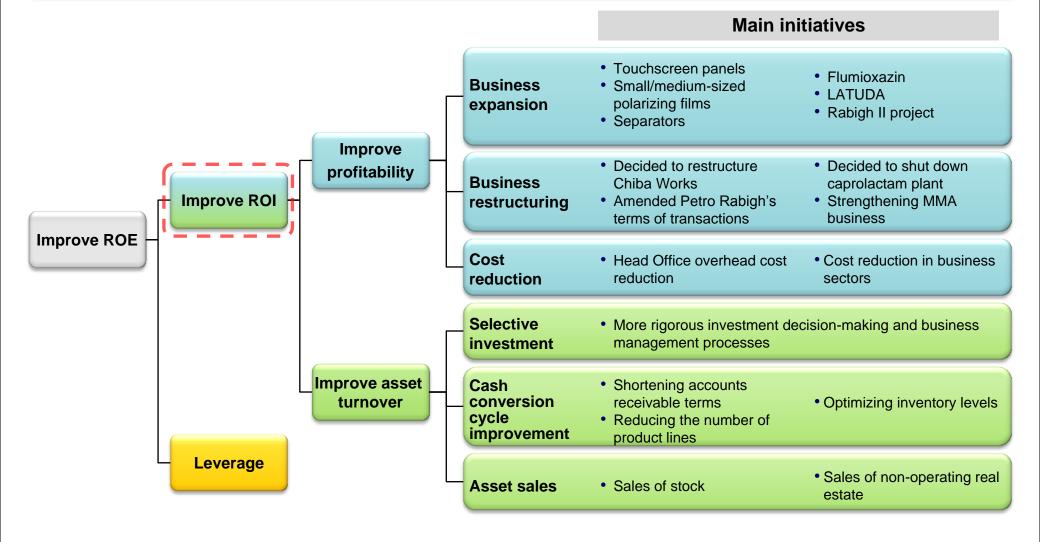


Sustained growth Contribute to the economy and society at large

Change

Initiatives for Raising Corporate Value

Initiatives for raising ROI/ROE



Creative Hybrid Chemistry

SUMİTOMO CHEMICAL

Cautionary Statement

Statements made in this document with respect to Sumitomo Chemical's current plans, estimates, strategies and beliefs that are not historical facts are forward-looking statements about the future performance of Sumitomo Chemical. These statements are based on management's assumptions and beliefs in light of the information currently available to it, and involve risks and uncertainties.

The important factors that could cause actual results to differ materially from those discussed in the forward-looking statements include, but are not limited to, general economic conditions in Sumitomo Chemical's markets; demand for, and competitive pricing pressure on, Sumitomo Chemical's products in the marketplace; Sumitomo Chemical's ability to continue to win acceptance for its products in these highly competitive markets; and movements of currency exchange rates.