

Current Priority Management Issues and Business Strategy

November 27, 2017



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President

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Create New Value

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Performance Trends

FY2017 1H vs. FY2016 1H

(Billions of yen)

Sales
Operating Income
(Equity in Earnings of Affiliates)
Ordinary Income
Net Income Attributable to Owners of the Parents

FY2016 1H	
900.5	
47.3	
18.8	
50.6	
19.2	

FY2017 1H
1,054.1
92.0
22.6
115.0
68.5

Change		
+153.6		
+44.8		
+3.8		
+64.4		
+49.3		

Naphtha Price
Exchange Rate

¥31,500/kl	
¥105.20/\$	

¥37,600/kl
¥111.04/\$

FY2017 1H vs. FY2016 1H: Operating Income by Sector

(Billions of yen)

	FY2016 1H	FY2017 1H	Change	Reason for Change
Specialty Chemicals	45.4	72.5	+27.2	
Energy & Functional Materials	2.2	9.9	+7.7	Increased shipment volumes of resorcinol and SEP
IT-related Chemicals	2.5	8.7	+6.2	Increased shipment volumes of polarizing films and touchscreen panels
Health & Crop Sciences	12.9	5.6	-7.2	Lower methionine market prices
Pharmaceuticals	27.9	48.3	+20.5	Increased sales of Latuda
Bulk Chemicals	6.7	25.0	+18.3	
Petrochemicals & Plastics	6.7	25.0	+18.3	Improved margins of MMA and synthetic resins
Others	-4.8	-5.5	-0.8	
Total	47.3	92.0	+44.8	

FY2017 Forecast vs. FY2016

(Billions of yen)

	FY2016	(Forecast)	Change
Sales	1,954.3	2,210.0	+255.7
Operating Income	134.3	185.0	+50.7
(Equity in Earnings of Affiliates)	41.2	43.0	+1.8
Ordinary Income	166.6	215.0	+48.4
Net Income Attributable to Owners of the Parents	85.5	120.0	+34.5
Naphtha Price	¥34,700/kl	¥37,300/kl	
Exchange Rate	¥108.34/\$	¥110.52/\$	

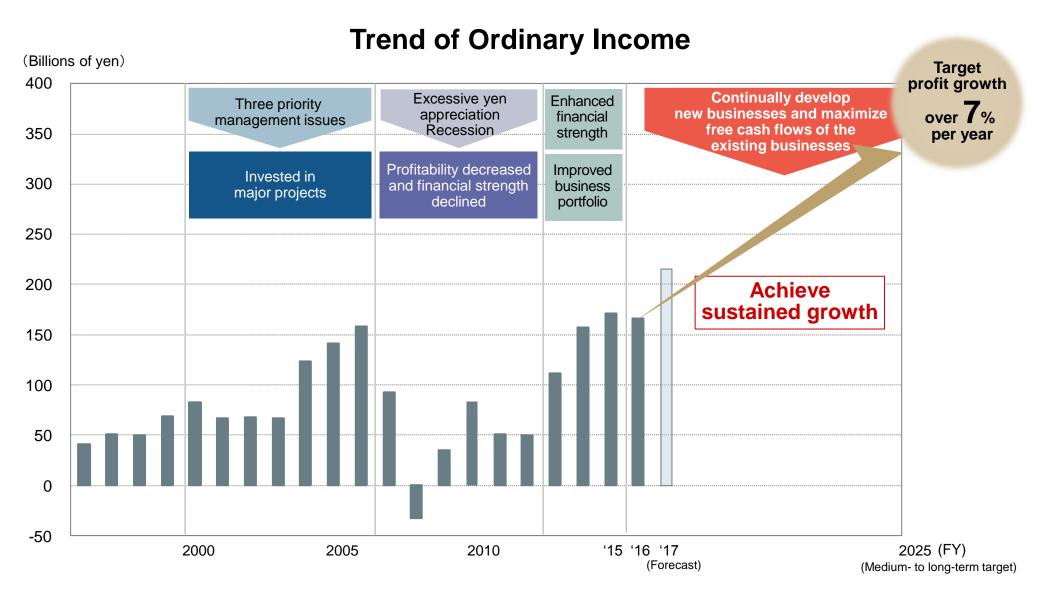
FY2017

FY2017 Forecast vs. FY2016: Operating Income by Sector

(Billions of yen)

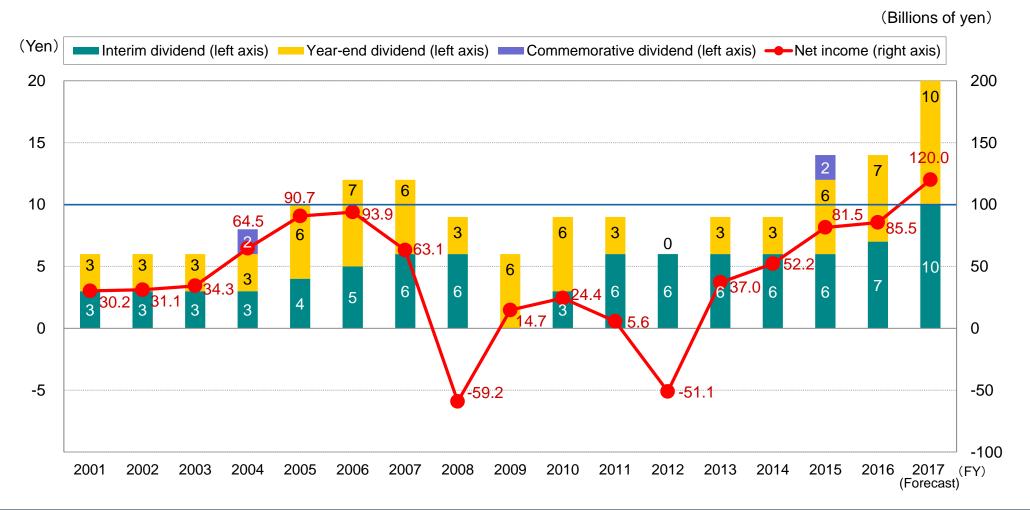
	FY2016	FY2017 (Forecast)	Change	Reason for Change
Specialty Chemicals	118.8	160.0	+41.2	
Energy & Functional Materials	7.2	15.0	+7.8	Increased shipment volumes of resorcinol and SEP
IT-related Chemicals	10.3	21.0	+10.7	Increased shipment volumes of polarizing films and touchscreen panels
Health & Crop Sciences	46.2	50.0	+3.8	Increased shipment volumes of crop protection chemicals
Pharmaceuticals	55.1	74.0	+18.9	Increased sales of Latuda
Bulk Chemicals	26.6	37.0	+10.4	
Petrochemicals & Plastics	26.6	37.0	+10.4	Improved margins of MMA and synthetic resins
Others	-11.0	-12.0	-1.0	
Total	134.3	185.0	+50.7	

What Sumitomo Chemical Strives To Be: Ten Years Ahead



Dividend Policy

We consider shareholder return as one of our priority management issues and have made it a policy to maintain stable dividend payment, giving due consideration to our business performance and a dividend payout ratio for each fiscal period, the level of retained earnings necessary for future growth, and other relevant factors.



Business Strategy

Corporate Business Plan: Basic Policy



Previous
Corporate Business Plan

Corporate Business Plan

Pave the way for future growth (Tackle three priority management issues)

Implemented Rabigh Project

Launched DSP and acquired Sepracor/BBI

Established and expanded IT-related Chemicals Sector

Enhance financial strength

Improve profitability

Rigorously select investments

Improve asset efficiency

Restructure businesses

Exit underperforming businesses Improve business portfolio

Further improve business portfolio

Identify areas of strength

Allocate resources to prioritized areas

Generate more cash flow

Increase profit above cost of capital

Make active and disciplined investments

Streamline balance sheet

Accelerate the launch of next-generation businesses

Environment and **Energy**

Life Sciences

ICT

Crossover areas

Globalization

Promote globally integrated management

Ensure full and strict compliance, establish and maintain safe and stable operations

Corporate Business Plan: Performance Targets

(Billions of yen)

	FY2017 (Forecast)	FY2018 (Corporate Business Plan)
Sales	2,210.0	2,540.0
Operating Income	185.0	200.0
(Equity in Earnings of Affiliates)	43.0	29.0
Ordinary Income	215.0	210.0
Net Income Attributable to Owners of the Parents	120.0	110.0
Naphtha Price	¥37,300/kl	¥45,000/kl
Exchange Rate	¥110.52/\$	¥120.0/\$

Corporate Business Plan: Performance Targets by Sector

(Billions of yen)

	FY2017 (Forecast)	FY2018 (Corporate Business Plan)
Specialty Chemicals	160.0	192.0
Energy & Functional Materials	15.0	18.0
IT-related Chemicals	21.0	34.0
Health & Crop Sciences	50.0	86.0
Pharmaceuticals	74.0	54.0
Bulk Chemicals	37.0	21.0
Petrochemicals & Plastics	37.0	21.0
Others	-12.0	-13.0
Total	185.0	200.0

Corporate Business Plan: Medium- to Long-term vs. FY2018 Performance Targets

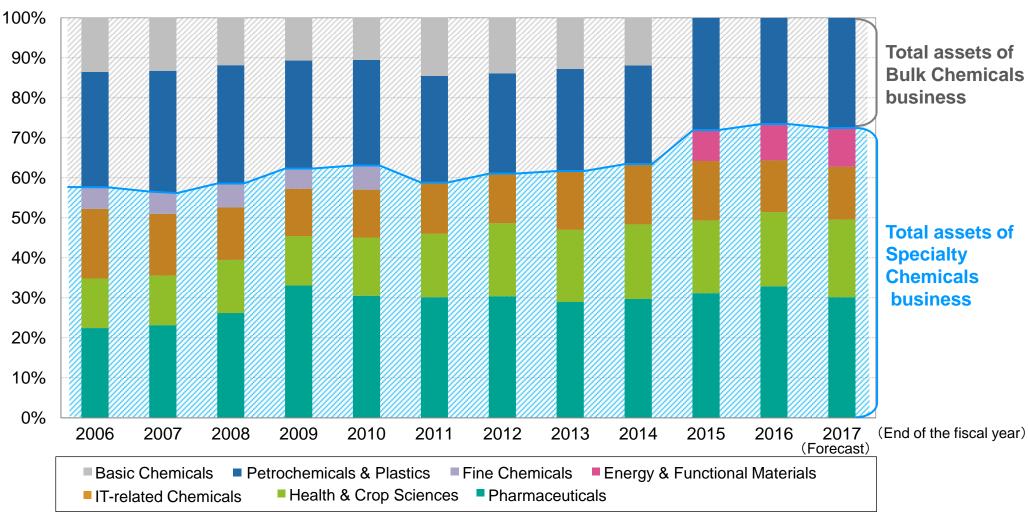
	Medium- to Long-term Targets Consistently achieve the following targets:	FY2018 Corporate Business Plan	(Reference) FY2017 Forecast
ROE	over 10%	12%	14%
ROI	over 7 %	7%	8%
D/E Ratio	approx. 0.7 times	0.6-0.7 times*2	0.7 times
Dividend Payout Ratio	approx. 30%	-	27%
Profit Growth*1	over 7 % per year	11% per year	-

^{*1} Compounded annual growth rate of net income from the last year of the previous Corporate Business Plan

^{*2} Including the effects of strategic M&A investments

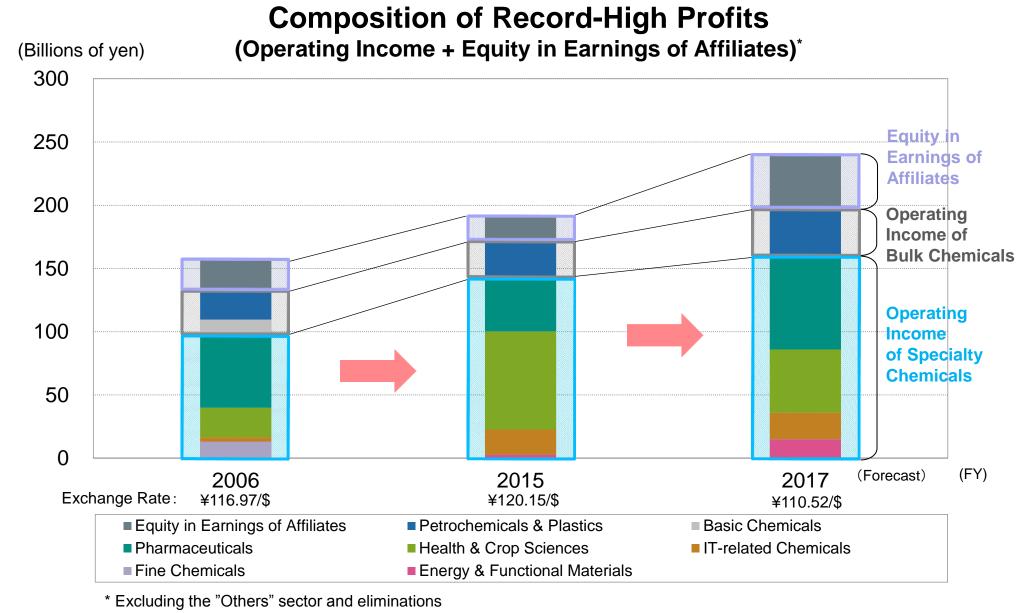
Changes in Our Business Portfolio

Changes in Asset Structure*



^{*} Excluding Others and Eliminations

Changes in Our Business Portfolio



Current Priority Management Issues and Business Strategy

Business Strategy by Sector

- Petrochemicals & Plastics
- Energy & Functional Materials
- IT-related Chemicals
- Health & Crop Sciences
- Pharmaceuticals

Business Strategy by Sector

- Petrochemicals & Plastics
- □ Energy & Functional Materials
- □ IT-related Chemicals
- □ Health & Crop Sciences
- □ Pharmaceuticals

Petrochemicals & Plastics:

Globalization Leveraging the Features of Our Three Centers

Saudi Arabia

Sales: ¥220.0 billion*1

Features: Cost-competitive profit center

leveraging low-cost feedstock

*1: Sales for the Petrochemicals & Plastics business, not including revenues from the Rabigh Phase II Project



Sales: ¥320.0 billion

Features: Mother plant & mother research center leading the development of technology, products and know-how





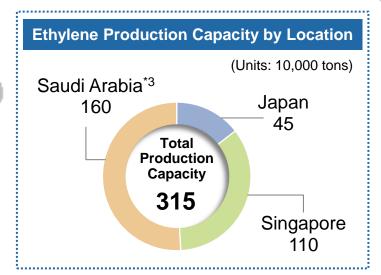
Singapore

Sales: ¥330.0 billion*2

Features: Center for high added

value strategy, with strong relations with blue-chip customers

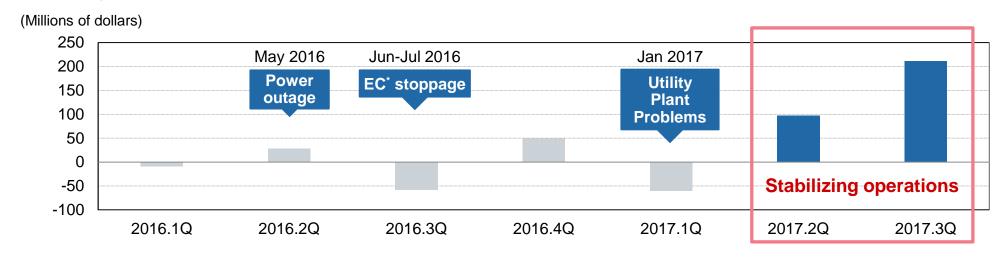
*2: Including outside sales of PCS

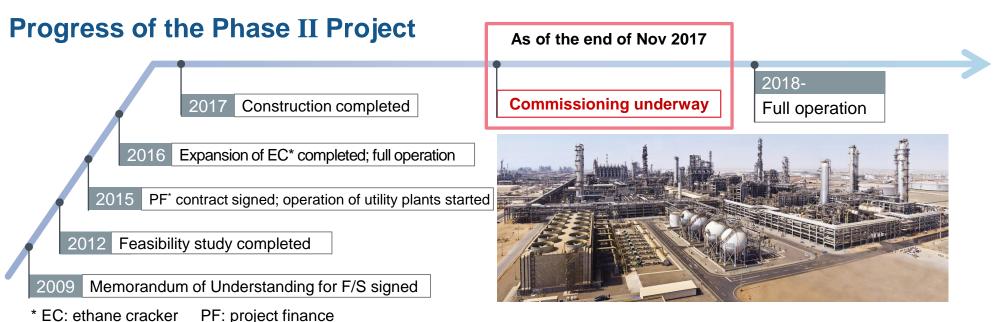


*3: Including the production capacity of the Rabigh Phase II Project

Current Status of the Rabigh Project (Saudi Arabia)

Quarterly Net Income/Loss





Progress in Enhancing Competitiveness (Singapore)

PCS's strengths

- Top-class cost competitiveness (naphtha-based)
- Strong track record of safe and stable operation



TPC's strengths

- Strong customer relations
- Strong track record of safe and stable operation
- High-value added products taking a large share in its product portfolio (approx. 70%)



Policies to Enhance Competitive Strength			
2006	Propylene plant started operation (metathesis process)		
2014	Second butadiene plant started operation		
2017	Naphtha storage tanks expanded		
2018 (planned)	Increased compressor efficiency		

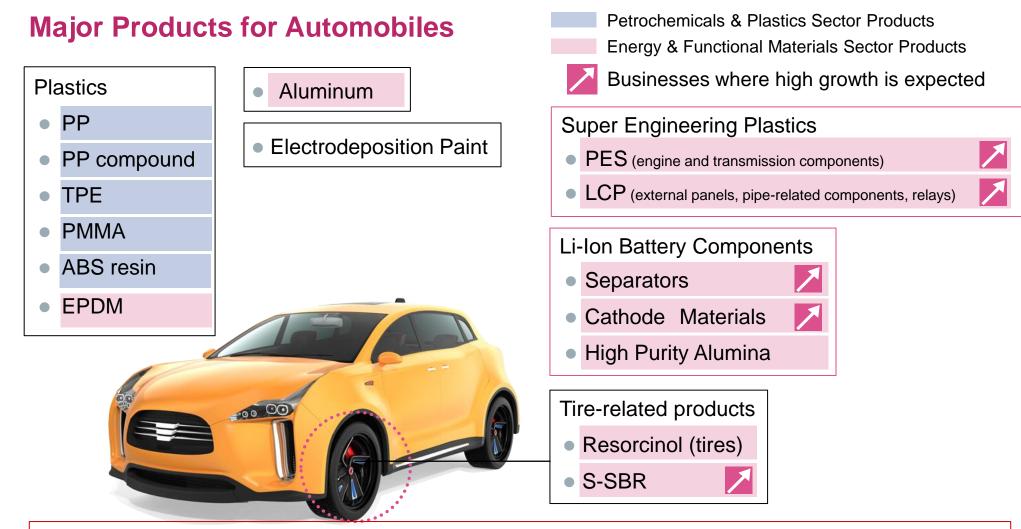
Policies to Enhance Competitive Strength		
2006	Production line changeover (standard-grade PE → terpolymer)	
2007	Launch of HEVA for use in solar cells	
2009	Launch of PP for use in capacitors	
2016	Production line modification (co-production of terpolymer and random copolymer for use in food packaging)	
2018 (planned)	Launch of PP for use in separators	

Maintain and enhance top-class competitiveness as naphtha-based plants

Business Strategy by Sector

- □ Petrochemicals & Plastics
- Energy & Functional Materials
- □ IT-related Chemicals
- □ Health & Crop Sciences
- □ Pharmaceuticals

Sumitomo Chemical Products for Automobiles



Sumitomo Chemical Group's sales for automotive-related products: ¥200.0 billion (fiscal 2017)

Developing Various Products for Automobiles

Major Products for Automobiles in Energy & Functional Materials Sector

EPDM

Aluminum



Businesses where high growth is expected

Super Engineering Plastics

- PES (engine and transmission components)
- LCP (external panels, pipe-related components, relays)



Li-Ion Battery Components

Separators

- 7
- Cathode Materials



High Purity Alumina

Tire-related products

- Resorcinol (tires)
- S-SBR



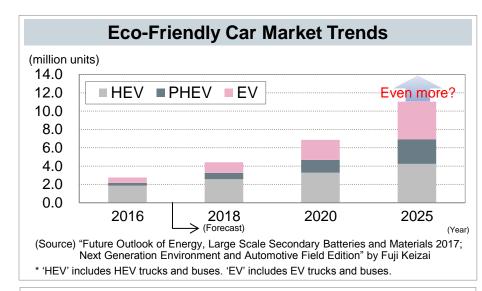
Sumitomo Chemical Group's sales for automotive-related products: ¥200.0 billion (fiscal 2017)

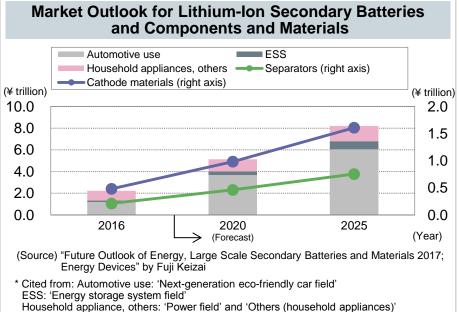
Market Trends for Eco-Friendly Cars

Automobile manufacturers accelerating shift to eco-friendly cars

Automobile manufacturer	Share of eco-friendly car sa	les (Target)
VW	EV: 25%, 3 million units	(2025)
BMW	EV/PHEV: 15-25%	(2025)
Daimler	EV: 15-25%	(2025)
Volvo	Eco-friendly cars: 100%	(2019)
Tesla	EV: 100%, 500,000 units	(2018)
Renault- Nissan	Eco-friendly cars: 30%, 4.7 million units	(2022)
Honda	Eco-friendly cars: 2/3	(2030)
Toyota	HEV: 1.5 million units	(by 2020)

(Source) Compiled by Sumitomo Chemical based on the Nikkei and others





Lithium-Ion Secondary Battery Separator

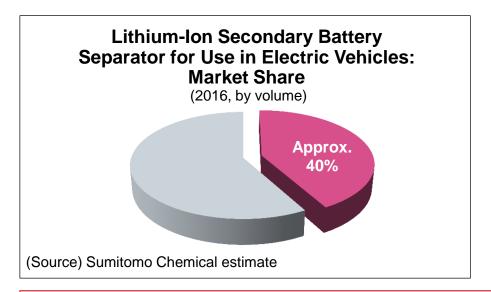
Advantages of aramid coated separators (compared to ceramic separators)

High heat resistance, improved safety

Lightweight

No dust generation

Best suited for high-capacity batteries for automotive and other applications



Sumitomo Chemical's Business Strategy

Contribute to improvement of the competitiveness of our customer battery manufacturers



Expand business through strategic partnership

Separator production capacity expansion plan

Production capacity: South Korea production capacity

to be quadrupled

Start of operation: 1Q 2017; in stages

Separator production capacity



•	' '
	Future
Japan	Approx. 100 million m ² times
South Korea	Approx. 300 million m ² vs. 2016
Total	Approx. 400 million m ²

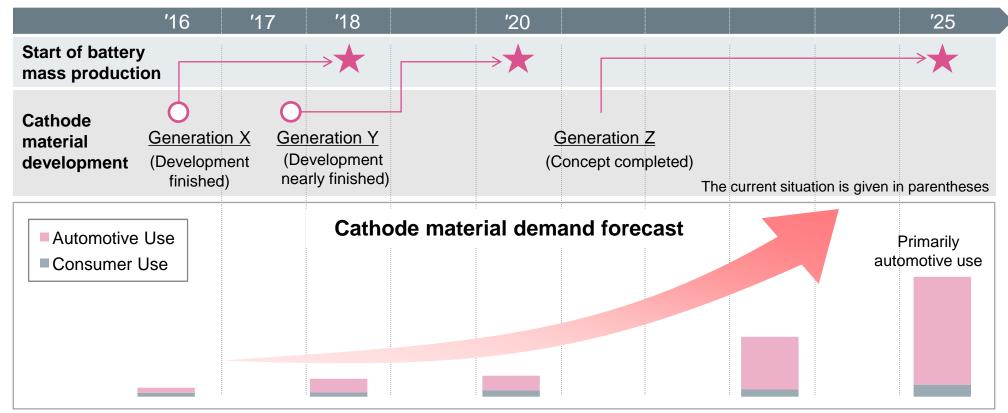
Accelerating shift to eco-friendly cars



Utilize the advantages of aramid coated separators to build a strong position in the area of separators for automotive use

Entry into the Cathode Materials Business

Cathode Materials: Development Schedule and Demand Forecast (Sumitomo Chemical estimate)



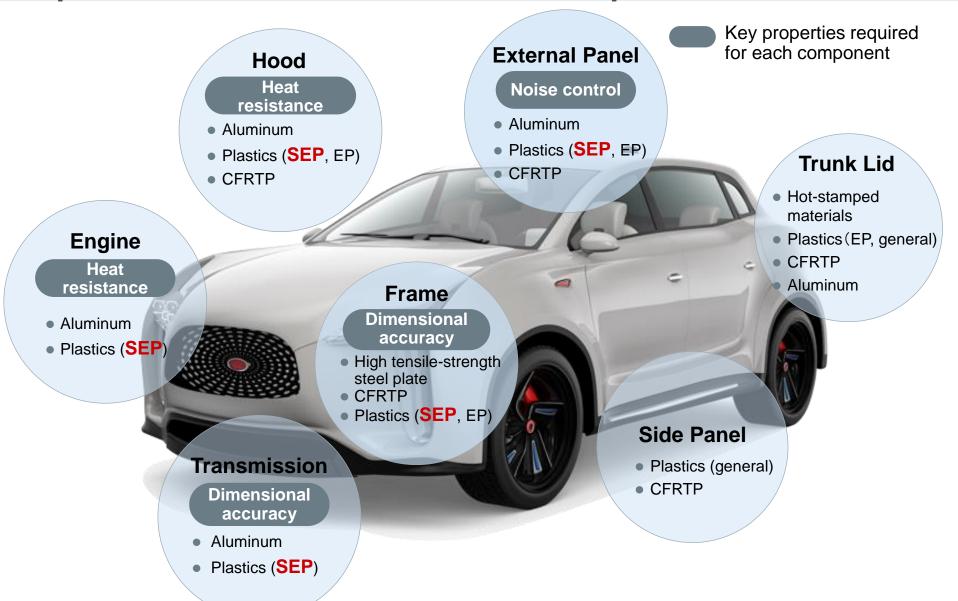
Entered the cathode materials business, with the aim of securing early adoption in automotive batteries, an area where demand is expected to grow sharply

August 2016

Acquired Tanaka Chemical Corp.* (2016 sales: ¥13.3 billion)

* Market leader in external sales of cathode material precursor

Required Functions for Automotive Components (Besides Weight Reduction)



Energy & Functional Materials:

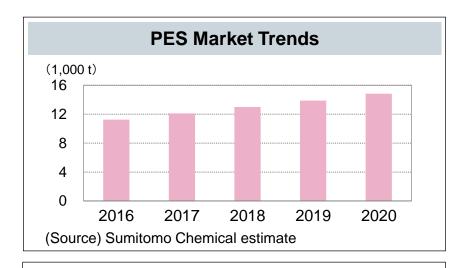
Advantages of Super Engineering Plastics and Enhanced Production Capacity

Advantages of Super Engineering Plastics Compared with General Use Engineering Plastics (beside weight reduction)

	General Use EP		SEP	
	PA66 (GF30%)	PC (GF30%)	PES (GF30%)	LCP (GF40%)
Heat resistance (softening point)	× (80°C)	△ (130~145°C)	O (220~230°C)	O (300°C~)
Dimensional accuracy	×	Δ	0	0
Noise control	×	×	×	0
Oil resistance	0	×	0	0
Material cost	0	0	Δ	Δ
Processing cost	0	0	0	©



PES Market and Sumitomo Chemical's Production Capacity



Plan for PES Production Capacity Expansion

Completion: Spring 2018

Production capacity increase: Approx. 3,000 tons/ year

Location: Chiba Works

Total production capacity after expansion:

Approx. 6,000 tons/ year

- Our unique polymer synthesis technology
- Compound technology
- Proposing applications leveraging the advantages of our SEP
- Proposing designs for parts to automobile and component manufacturers



Developing New Automotive Applications



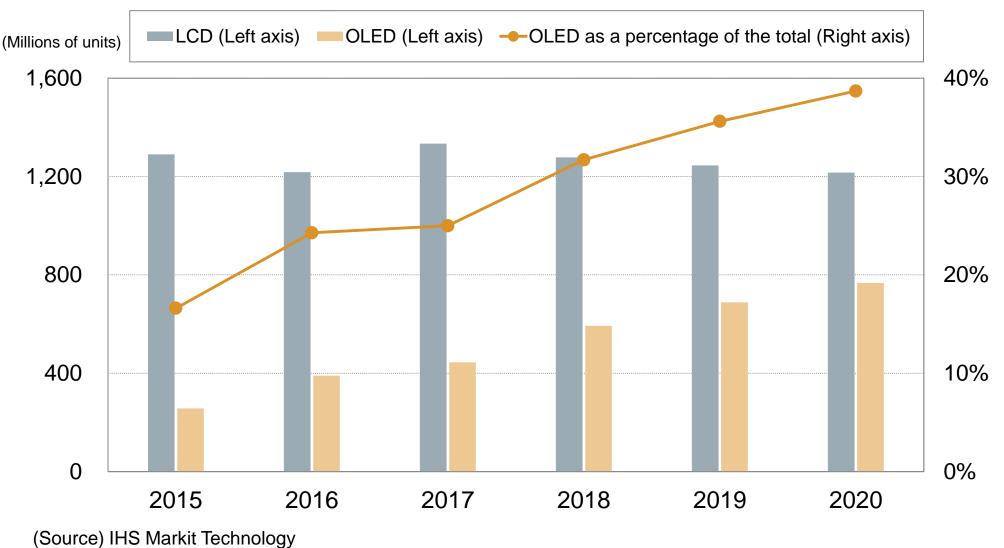
Increased Sales

Business Strategy by Sector

- □ Petrochemicals & Plastics
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- IT-related Chemicals
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- □ Pharmaceuticals

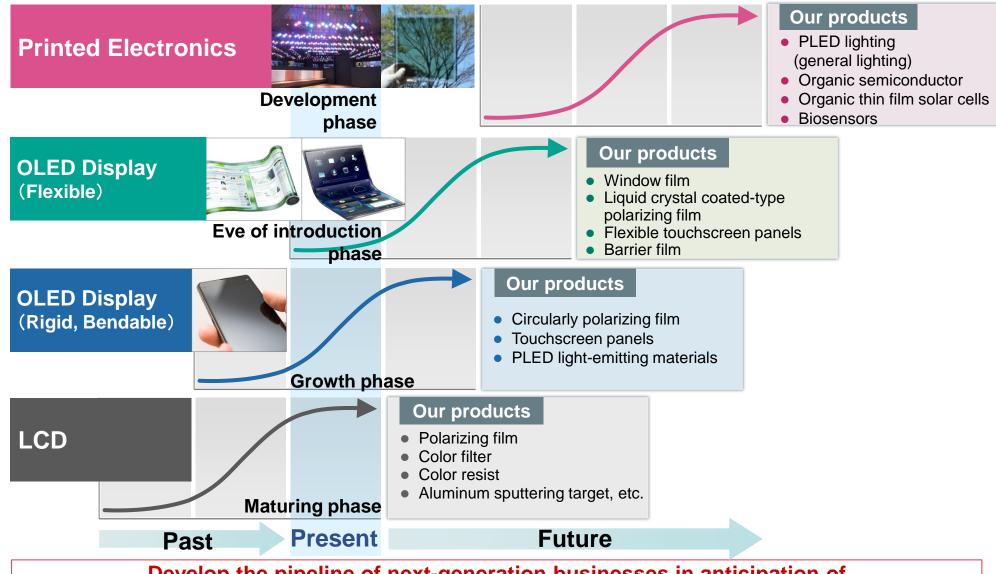
Mobile Display Market Trends

Shipment of Smartphone Panels



IT-related Chemicals:

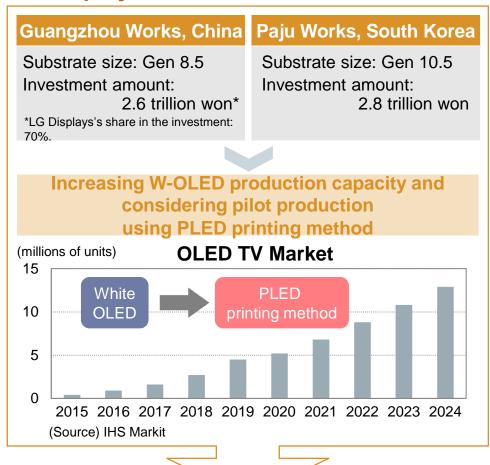
Business Life Cycle Management in ICT Area



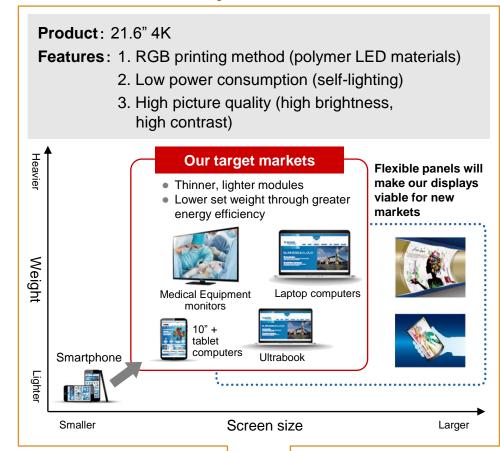
Develop the pipeline of next-generation businesses in anticipation of a generational shift in display technology

Commercialization of Polymer OLED Materials

LG Display's Plan for OLED Investment



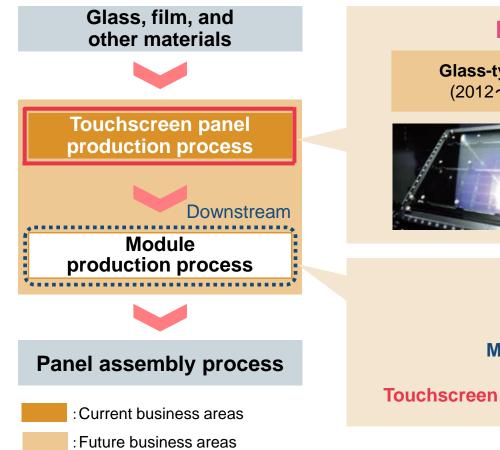
JOLED Starts Shipments of Mid-size OLED

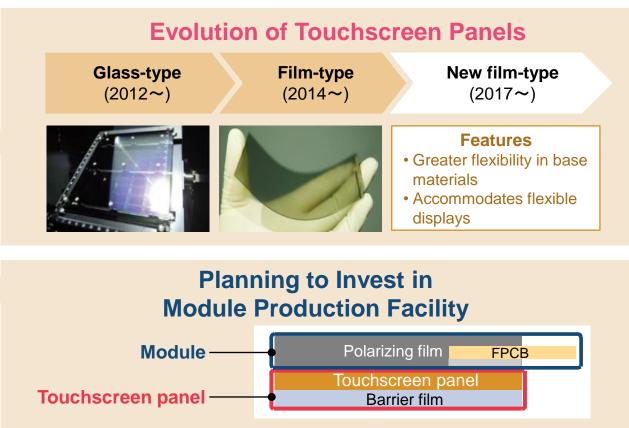


Display manufacturers are considering investment in large-scale commercial production facilities

Developing New Touchscreen Panels Products and Technologies

Supply Chain for Touchscreen Panels

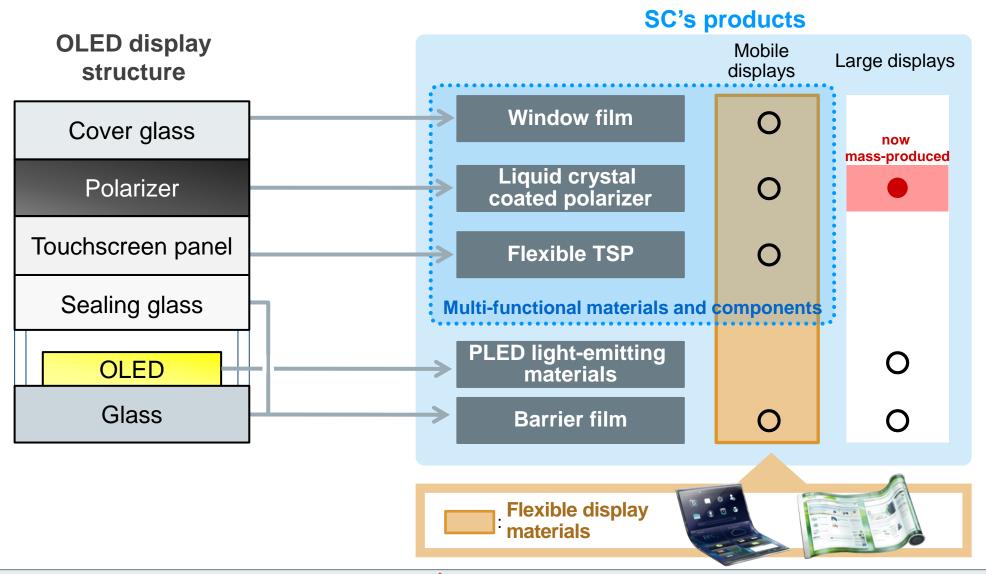




Meeting a broad range of customers needs and maintaining the top share in touchscreen panels

Current State of the OLED-related Materials Business

Sumitomo Chemical's OLED-related materials



Semiconductor Technology Trends



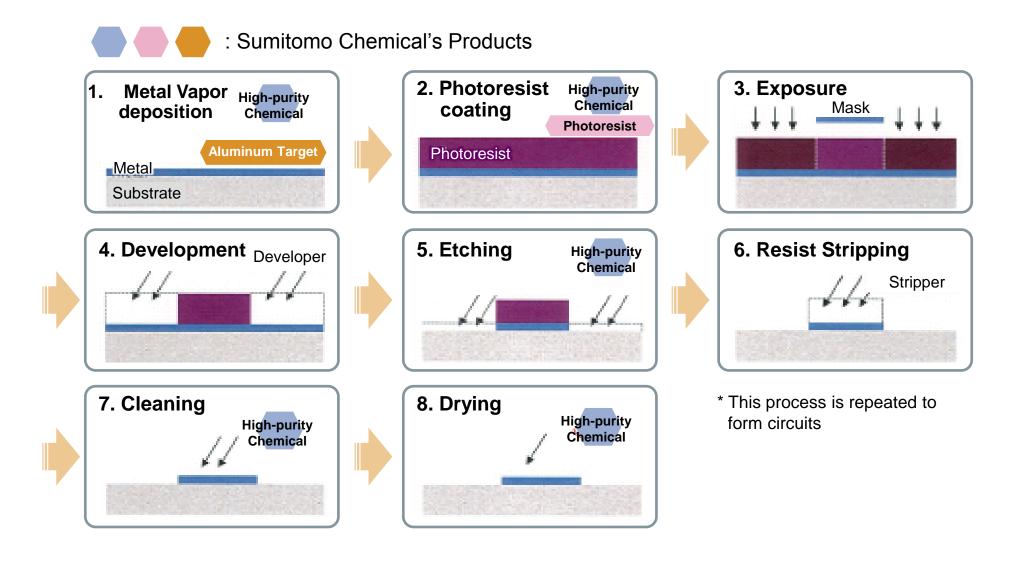
Ultra-miniaturization and greater number of layers for higher circuit integration



Trends in Semiconductor Materials Business

- Photoresists: Expanding share of immersion ArF in advanced markets
- High-purity chemicals: Accelerating demand for higher purity

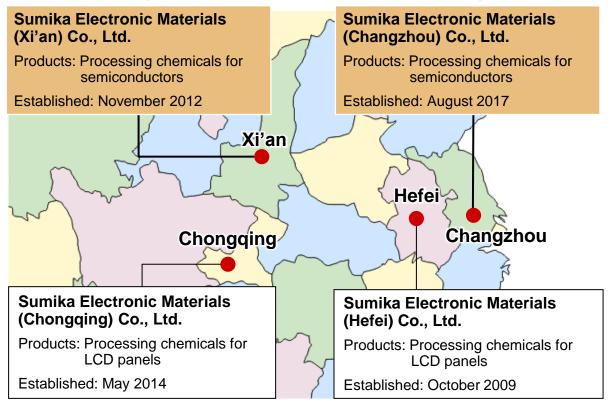
Chemicals for Semiconductor Manufacturing



IT-related Chemicals:

Semiconductor Materials Business 1 – High Purity Chemicals for Semiconductor Manufacturing

Processing Chemicals Manufacturing Locations in China



The LCD display market and the semiconductor market are expanding rapidly in China

Penetrate into the Chinese market in a timely manner and increase sales

Locations

Korea: Dongwoo Fine Chem

Japan: Sumitomo Chemical Ehime Works

China: Sumika Electronic Materials (Xi'an)

Considering capacity expansion

Sumika Electronic Materials (Chongging)

Decided to make an investment

Trends of Sumitomo Chemical's Sales

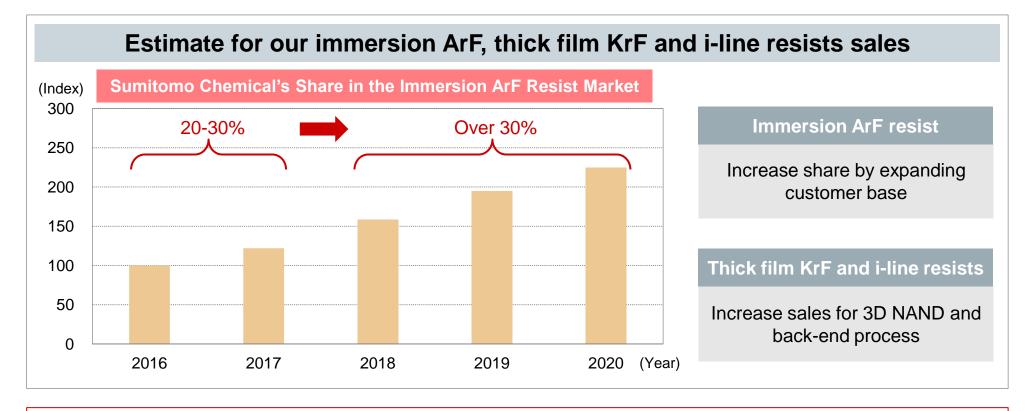


IT-related Chemicals:

Semiconductor Materials Business 2 — Photoresists

Our Strengths

- Design and mass production technology for raw materials for high-performance photoresist
- Manufacturing, research and sales functions integrated at our Osaka Works, enabling timely customer response
- Good relations with leading semiconductor makers



Expand business by leveraging our capability of responding to diverse needs of customers' processes

Business Strategy by Sector

- □ Petrochemicals & Plastics
- □ Energy & Functional Materials
- □ IT-related Chemicals
- Health & Crop Sciences
- □ Pharmaceuticals

Health & Crop Sciences:

Development and Launch of Next-Generation Blockbusters

Pipeline of New Crop Protection and Household and Public Hygiene Insecticide Products

New products (under development)

2013 to 2015 Agricultural

Fungicide

Household

Insecticide

1 compound

(Sumifreeze)

6 new mixtures

2 compounds

(Ethaboxam and

Mandestrobin)

Agrochemicals in

2016 to 2019

Japan
Focused on mixtures
7 new mixtures

5 new products

Agrochemicals

outside Japan

8 new products

Household & Public Hygiene Insecticide
2 new devices

2020 and after

B2020

Agricultural Insecticide

1 compound

Agricultural Fungicides 3 compounds

A2020

Agricultural Insecticide

1 compound

Agricultural Fungicide

1 compound

Agricultural Herbicide*

1 compound

Household & Public Hygiene Insecticides

1 compound

Plant Growth Regulators and Biorationals

4 products

* PPO inhibitor being co-developed by Sumitomo Chemical and Monsanto with the aim of creating and promoting a next-generation weed control system

Expected to grow into blockbusters

- Accelerating development—working to shorten the development period by up to one year
- Future consolidated sales of B2020 products estimated at over ¥100 billion

Expanding Alliances with Major Agrochemical Producers Outside Japan

Development Progress for B2020 Fungicides

New Fungicides

Applications: Starting in 2018, in stages

Features:

- 1. Highly effective against major plant
 - diseases
- 2. Also effective against strains resistant to existing fungicides

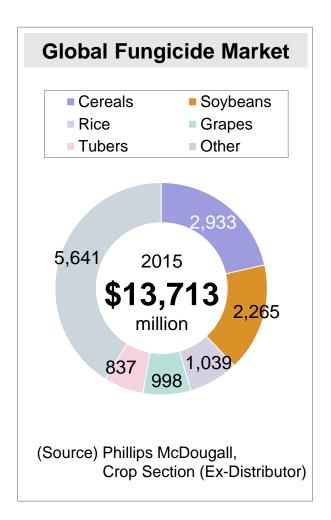
June 2017: Collaboration with BASF (Worldwide)

New Fungicides for Soybeans **Applications:** Starting in the end of 2017, in stages

Features: Highly effective against major diseases

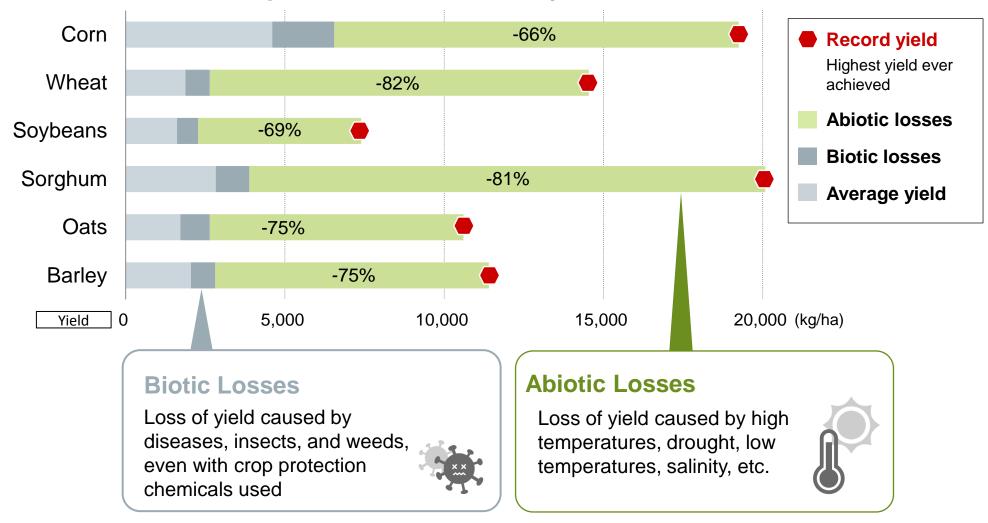
such as soybean rust

June 2017: Collaboration with Bayer (Brazil)



Crop Stress Management





(Source) Buchanan, Gruissem, Jones

Biochemistry and Molecular Biology of Plants / American Society of Plant Physiologists, 2000

Expansion of Our Biorational Business

	Event	Products			
Year		Microbial Pesticides	Microbial Agricultural Materials	Plant Growth Regulators	
2000	Purchased biorational business from Abbot Laboratories	0		0	
2014	Began operation of the Osage plant	0		0	
2015	Purchased Mycorrhizal Applications		0		
	Started integrated management of crop protection chemicals and biorationals	0	0	0	
2016	Contracts signed with LidoChem and Rizobacter		0		
2017	Purchased biorational business from Kyowa Hakko Bio				
	Established Biorational Research Center				
		Pesticides using natural substances sourced from microorganisms	Organisms that help crops efficiently absorb water and nutrients in soil (mycorrhizal fungi, etc.)	Agrochemicals that contribute to improved crop quality and yield	

Sales for 2015: ¥25.0 billion



Toward ¥45.0 billion by 2020

Expansion of Our Rice Business

Overview of Our Rice Business

Provide seeds

Provide crop protection chemicals and fertilizer
Provide services, including soil analysis, farming counselling,
and management of farming records















Purchase the total amount of contract farmers' yield for resale



Role of producers, including JA and other agricultural companies

Role of the Sumitomo Chemical Group (including collaborating and partnering companies)

(Reference) Rice Business Production Volume Trends

2015 (actual) 900 t

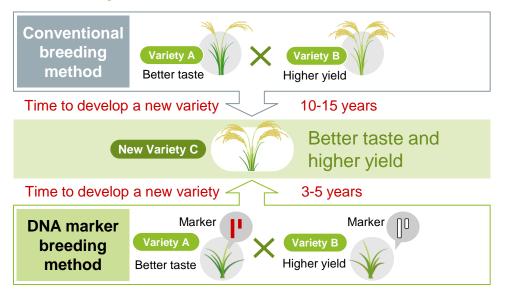
2016 (actual) 3,000 t

2017 (actual) 8,000 t **2018** (estimate) 27,600 t

2020 (estimate) 60,000 t

Comprehensive Support for Rice Farmers

1. Develop and Provide New Varieties



2. Develop and Provide Pesticides and Fertilizers

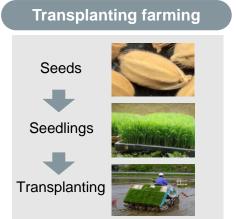
Products that help increase rice productivity



Osakini® Rice Paddy Herbicide for Use with Wet Direct Seeding or Sowing

Rakuichi®, a one-shot basal fertilizer with lodging reducer for use in rice paddies

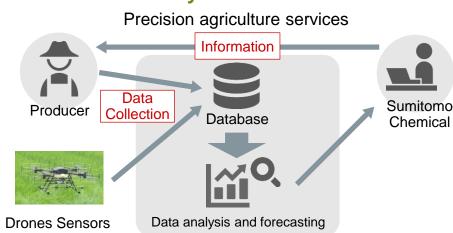
3. Support Direct Seeding Farming







4. Provide a Variety of Services



Acquisition of A Supplier of Pyrethrum-derived Insecticidal Compounds

Acquisition of Botanical Resources Australia

- Business: Production and sale of pyrethrins and others
- Location: Tasmania, Australia
- Acquired shares:82.9%

Strengths of Botanical Resources Australia

Seed improvement

Cultivation and production know-how





Stable supply of high-quality products

Acquisition of production bases in areas with different climate conditions



Establish stable supply capability

Pyrethrum cultivated by the BRA Group



Business Strategy by Sector

- □ Petrochemicals & Plastics
- □ Energy & Functional Materials
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- □ Health & Crop Sciences
- Pharmaceuticals

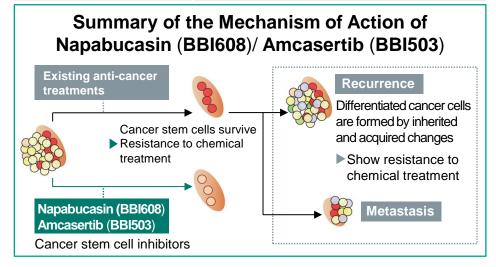
Initiatives to Address Post-LATUDA Patent Cliff

Efforts to Strengthen Our Pipeline

Elevation Pharmaceuticals		
Indication	Chronic Obstructive Pulmonary Disease (COPD)	
Features	Administered by nebulizer	
Acquisition	2012	
Purchase Price	Up to \$400 million	
Launch Planned	FY2017	
Peak Sales (Target)	On the order of ¥50.0 billion	

SUN-101/eFlow [®] Electronic Nebulizer			
Excellent portability; designed to deliver medicine to the affected area in 2-3 minutes, as compared with 10 minutes for standard spray-type nebulizers			

Boston Biomedical			
Indication	Cancer		
Features	Cancer stem cell inhibitor		
Acquisition	2012		
Purchase Price	Up to \$2,630 million		
Launch Planned	FY2020-2022		
Peak Sales (Target)	On the order of ¥100.0 billion		

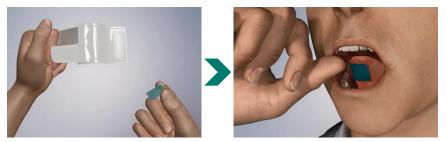


Initiatives to Address Post-LATUDA Patent Cliff

Efforts to Strengthen Our Pipeline

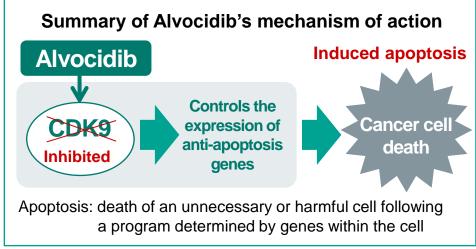
Cynapsus Therapeutics			
Indication	"Off" episodes of Parkinson's Disease		
Features	Sublingual thin film		
Acquisition	2016		
Purchase Price	Up to \$635 million		
Launch Planned	FY2018		
Peak Sales (Target)	On the order of ¥50.0 billion		

Administration of APL-130277



The sublingual film delivery system allows easier administration than existing subcutaneous injection systems.

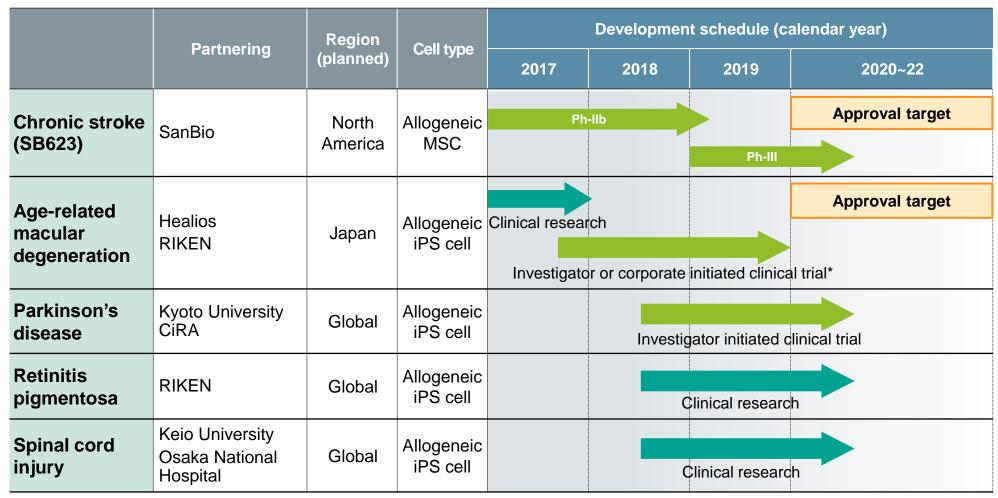
Tolero Pharmaceuticals			
Indication	Cancer		
Features	CDK9* inhibitor		
Acquisition	2017		
Purchase Price	Up to \$780 million		
Launch Planned	FY2019		
Peak Sales (Target)	On the order of ¥50.0 billion		



^{*} Cyclin-dependent kinase 9

Regenerative Medicine and Cell Therapy

Regenerative Medicine and Cell Therapy Development Plan



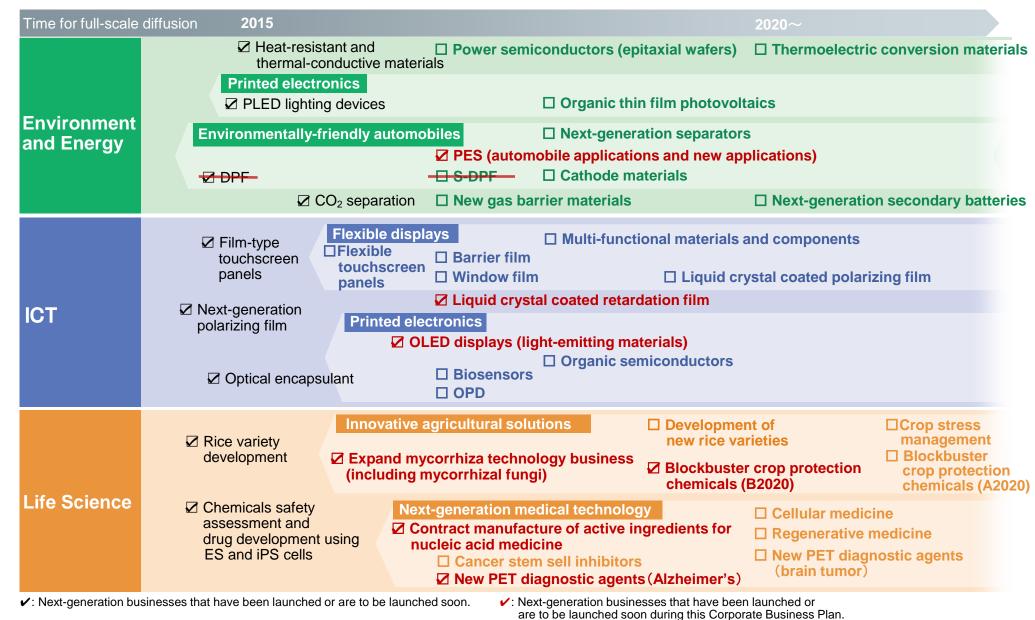
^{*} Start of clinical trial, originally scheduled for 2017, is expected to be delayed due to changes in non-clinical study plans.

Planning to start the operation of cell processing center in FY2017



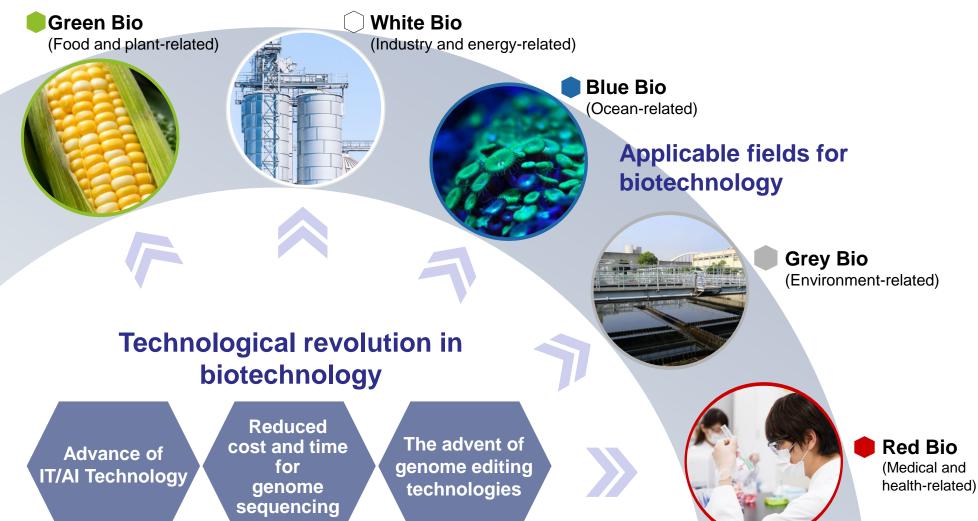
Initiatives for Maintaining Sustained Growth:

Accelerate the Launch of Next-generation Businesses



Initiatives for Maintaining Sustained Growth:

Technological Revolution in Biotechnology



Fusion of Biotechnology and Digital Technology

Maximal Utilization of Biological Functions

Expansion of Healthcare Businesses



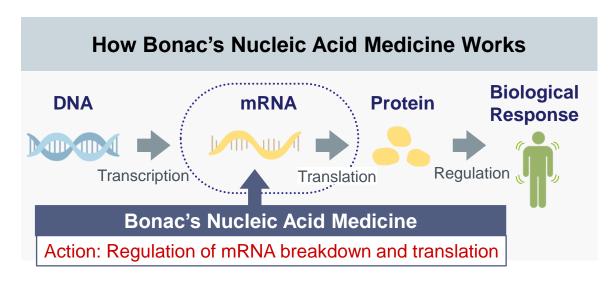
Nucleic Acid Medicine

Summary of Further Investment in Bonac

Amount: Approx. 4.0 billion yen

Percentage: 19.55% (after this investment)

• Completion: September 25, 2017



Synergies Expected within the Sumitomo Chemical Group

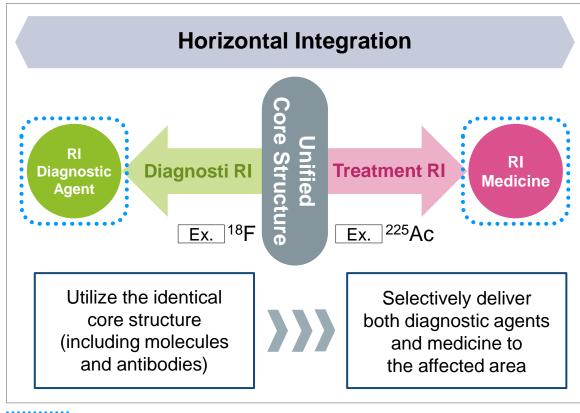
<u>, , , , , , , , , , , , , , , , , , , </u>			<u> </u>		
		Discovery	Pre-Clinical	Clinical Trials	Launch
BONAC CORPORATION	Bonac	Discovery and licensing of nucleic acid medicine candidates			
◆ 住友化学	Sumitomo Chemical	Ad	ctive pharmaceutical	ingredient manufac	turing and sales
medi+physics	Nihon Medi-Physics		Clinical su (in-vivo pharmacok		
分 大日本住友製薬	Sumitomo Dainippon Pharma			Clinical develop	oment and sales

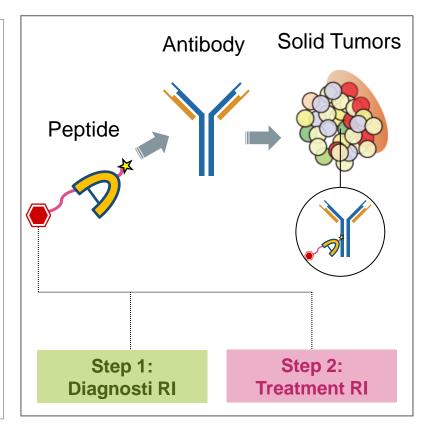
Expansion of Healthcare Businesses

Red Bio

Theranostics

Theranostics — Therapeutics — Diagnostics

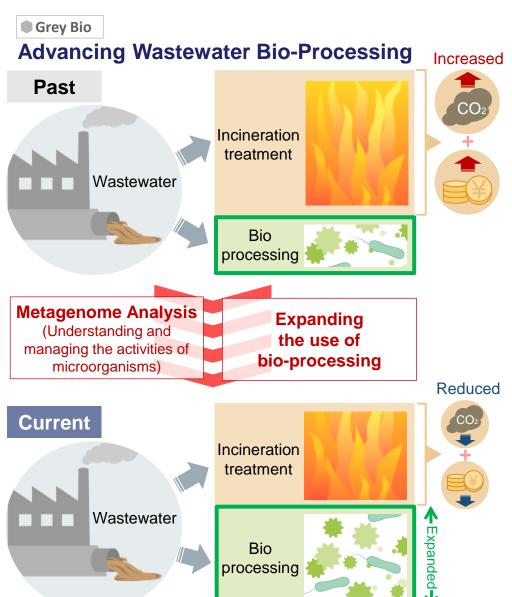




Scope of Nihon Medi-Physics' business

Initiatives for Maintaining Sustained Growth:

Applications of Biotechnology



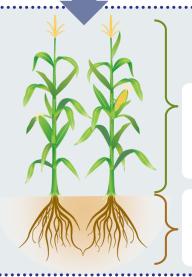


Development of Plant Phenotyping Technology

Administering agricultural chemicals and materials under abiotic stresses







Joint Research

Purdue University

 Developing diagnostic imaging technology for above ground portions of crops

Danforth Center

- Diagnostic imaging technology for roots, using x-rays
- Accelerating the selection of candidate compounds and materials
- Identifying optimal formulation and application methods

Accelerating the development of agricultural chemicals and materials that effectively promote crop growth in a stressful environment

Initiatives for Maintaining Sustained Growth:

IoT Project

Digital R&D

Speed up the R&D process



Digital Plant

Increase efficiency in plant maintenance and operation

Al IoT

Evolution of ICT

Digital Marketing

Promote more efficient, more effective sales and marketing

Digital Back Office

Increase efficiency in office work and transform our workstyles

*BD: Big Data



Digital Global SCM

Achieve real-time visualization of more in-depth global supply chain information

Digital Plant

Current **Policies Expected and Actual Results Status** Digitalization of maintenance records Increased efficiency in maintenance work Improved accuracy of maintenance records Increased quality of maintenance work **Deployed** accuracy and quality Building optimal models for Increased energy efficiency facilities operation (reduced environmental burden) Building predictive models for facilities life Facilities renewed at appropriate times Building predictive models for Appropriate preventative maintenance product quality measures (stable product quality)

Increased efficiency in plant maintenance and operation using IoT technology

SDGs

Second Annual Sustainable Tree Launched

An initiative in which employees post on a dedicated website what they can do to build a world with hope for the future

Difference from last year

Propose initiatives for contributing to the SDGs *through business*

Time period: 100 days from June to October, 2017
Participants: Employees of all Group companies

Submissions: 9,099 (as of the end of the campaign)

Reference:

The only company mentioned in the 2017 MOE Annual Report

Sumitomo Chemical is the only company mentioned in the 2017 issue of the Annual Report on the Environment, the Ministry of the Environment of Japan, as an example of "Actions by the Private Sector."

URL http://www.env.go.jp/en/wpaper/2017/pdf/2017 all.pdf

Attachment: PDF (7 pages)

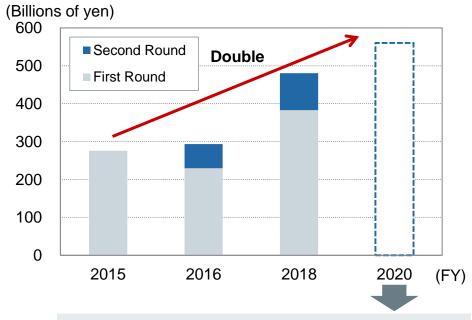


Initiatives for Maintaining Sustained Growth:

Promoting the Spread of Environmentally Friendly Products and Climate Change Countermeasures

Sumika Sustainable Solutions

Sales of Designated Products and Technologies



(Reference)
Contribution to reductions of greenhouse gas emissions: approx. 53 million tons (CO₂ equivalent, projected value) by FY2020

Recommendations on Climate-related Disclosures

Sumitomo Chemical has signed the Recommendations on Climate-related Financial Disclosures, published by TCFD.*

Date: June 2017

Participating Companies:

Sumitomo Chemical and Kokusai Kogyo from Japan; about 100 companies from around the world.



* TCFD: Task Force on Climate-related Financial Disclosures, established by the Financial Stability Board

Promote the development and spread of environmentally friendly products, while also enhancing information disclosure

Conclusion

Sumitomo Chemical's Value Creation





Focus resources on the three growth areas and cross-over areas

Environment and Energy





Improve ROI

Improve profit margin

Improve asset turnover rate

Continuation of the ESG initiatives

Environment

Contribute to sustainable development of society through business

Society

Build robust relationships with stakeholders

Governance

Improve the effectiveness of governance

Towards achieving continuous value creation

What Sumitomo Chemical Strives To Be

Business Philosophy)

- Commit ourselves to creating new value by building on innovation
- Work to contribute to society through our business activities
- ◆ Develop a vibrant corporate culture and continue to be a company that society can trust

Core Competence

Capabilities to develop innovative solutions by leveraging its technological expertise in diverse areas

Capabilities to reach global markets

Loyal employees



Challenges Business Opportunities Solve issues facing society

Environment

Food

Resources and energy

Improve quality of life and build an affluent and comfortable society

Health promotion
 Comfortable life





Achieve sustained growth by creating new value through innovative technologies

Cautionary Statement

Statements made in this document with respect to Sumitomo Chemical's current plans, estimates, strategies and beliefs that are not historical facts are forward-looking statements about the future performance of Sumitomo Chemical. These statements are based on management's assumptions and beliefs in light of the information currently available to it, and involve risks and uncertainties.

The important factors that could cause actual results to differ materially from those discussed in the forward-looking statements include, but are not limited to, general economic conditions in Sumitomo Chemical's markets; demand for, and competitive pricing pressure on, Sumitomo Chemical's products in the marketplace; Sumitomo Chemical's ability to continue to win acceptance for its products in these highly competitive markets; and movements of currency exchange rates.