## **Sumitomo Chemical Company Reports** Financial Results For Fiscal 2004 First Quarter

Sumitomo Chemical Company, Ltd. today announced that its consolidated net sales for the 3 months ended June 30, 2004, totaled ¥299.9 billion (\$2,766 million) and net income amounted to ¥16.7 billion (\$154 million).

A sales overview of each segment is as follows:

Basic Chemicals: Sales grew 11.5% compared with the first quarter of FY 2003 (From April 1, 2003 to March 31, 2004). Methyl methacrylate sales increased both in Japan and overseas. Sales of caprolactam and aluminum also expanded because of higher market prices and increased shipments.

Petrochemicals & Plastics: Sales of this segment increased 26.3% over the first guarter of the previous year. Product prices rose as a result of significantly increased prices for feedstock, such as naphtha. Sales amount expanded for petrochemicals in Japan and plastics in Southeast Asia.

Fine Chemicals: Sales remained at the same level as last year. Sales of pharmaceutical intermediates grew steadily owing to increased exports, while sales of adhesives raw materials were lower than the first quarter of the prior year.

IT-related Chemicals: This segment showed 59.0% growth in sales over the same period last year. Supported by robust demand for LCD color filters and polarizing film, overseas subsidiaries such as Dongwoo STI Co., Ltd. and Dongwoo Optical Film Co., Ltd. in Korea recorded significant sales growth.

Agricultural Chemicals: Total sales in the segment were slightly lower than in the first quarter of FY 2003. While sales of household insecticide increased, sales of plant protection chemicals declined because of the stronger yen. In addition, feed additive sales were lower than in the first quarter of the previous year, due to continued low prices in overseas markets.

Pharmaceuticals: Sales grew 4.7% compared with the first quarter of the previous year. Despite the National Health Insurance price cut in April of this year, sales of this segment expanded, owing to promotion of products, particularly *Amlodin* (therapeutic agent for hypertension and angina pectoris) and *Meropen* (carbapenem antibiotic).

In summary, the first quarter of FY 2004 has delivered improvement in performance over the same period last year. The forecast for FY 2004 remains unchanged.

(Note)
\*U.S. dollar amounts are translated from yen, for convenience only, at the rate of ¥108.43= \$1 prevailing on June 30, 2004.

(Cautionary Statement)
Statements made in this release with respect to the Company's current plans, estimates, strategies and beliefs that are not historical facts are forward-looking statements about the future performance of Sumitomo Chemical. These statements are based on management's assumptions and beliefs in light of the information currently available to it, and involve risks and uncertainties. The important factors that could cause actual results to differ materially from those discussed in the forward-looking statements include, but are not limited to, general economic conditions in Sumitomo Chemical's markets; demand for, and competitive pricing pressure on, Sumitomo Chemical's products in the marketplace; Sumitomo Chemical's ability to continue to win acceptance for its products in these highly competitive markets; and movements of currency exchange rates.

## **Summary of Consolidated Results**

## (1) Results of operations:

(1) Nesults of operations.						
	3 Months ended				3 Months ended	
		June	<u>30, 2004</u>		Jui	ne 30, 2003
	(	¥ Million )	(	US\$ 1,000 )*	( )	≰ Million )
Net Sales	¥	299,922	\$	2,766,043	¥	260,577
Operating Income		24,130		222,540		14,674
Income Before Income Taxes						
and Minority Interests		32,218		297,132		15,892
Net Income		16,711		154,118		7,261
	(	Yen )	(	us\$ )*	(	Yen )
Net income per 1,000 shares	¥	10,106	\$	93	¥	4,391
(2) Financial Position:						
		As of June 30, 2004			As of March 31, 2004	
	(	¥ Million )	(	US\$ 1,000 )*	( )	€ Million )
Total Assets	¥	1,584,843	\$	14,616,278	¥	1,549,291
Total Shareholders' Equity		522,178		4,815,807		506,122
			,	us\$ )*	(	Yen )
	(	Van )				Ten /
Book Value per 1,000 shares (3) Results of Operations by E	( ¥ Business	3 Mon	( \$ ths ende	2,913 ed	¥ 3 Mo	306,046 nths ended
Book Value per 1,000 shares (3) Results of Operations by E	¥	315,804 Segment: 3 Mont June	\$	2,913 ed	3 Mo	306,046 inths ended ne 30, 2003
(3) Results of Operations by E	¥	315,804 Segment: 3 Mont	\$ ths ende	2,913 ed	3 Mo	306,046 nths ended
(3) Results of Operations by E	¥ Business (	315,804 Segment: 3 Mont June ¥ Million	\$ ths ende 30, 2004 (	2,913 ed L US\$ 1,000 )	¥ 3 Mo Jui ( )	306,046  nths ended ne 30, 2003
(3) Results of Operations by E  Net Sales  Basic Chemicals	¥	315,804  Segment:	\$ ths ende	2,913 ed US\$ 1,000 )*	3 Mo	306,046  In this ended the 30, 2003  £ Million  48,400
(3) Results of Operations by E  Net Sales  Basic Chemicals  Petrochemicals & Plastics	¥ Business (	315,804  Segment: 3 Montage  June  ¥ Million  53,955 91,871	\$ ths ende 30, 2004 (	2,913 ed US\$ 1,000 )* 497,602 847,284	¥ 3 Mo Jui ( )	306,046  In this ended the 30, 2003  # Million )  48,400 72,738
(3) Results of Operations by E  Net Sales  Basic Chemicals  Petrochemicals & Plastics  Fine Chemicals	¥ Business (	315,804 3 Segment: 3 Montagune ¥ Million ) 53,955 91,871 20,473	\$ ths ende 30, 2004 (	2,913 ed US\$ 1,000 )* 497,602 847,284 188,813	¥ 3 Mo Jui ( )	306,046  In this ended the 30, 2003  # Million )  48,400 72,738 20,038
(3) Results of Operations by E  Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals	¥ Business (	315,804  Segment: 3 Montage  3 June  ¥ Million  53,955 91,871 20,473 39,917	\$ ths ende 30, 2004 (	2,913  ed LUS\$ 1,000 )*  497,602 847,284 188,813 368,136	¥ 3 Mo Jui ( )	306,046  In this ended the 30, 2003  # Million  48,400 72,738 20,038 25,110
(3) Results of Operations by E  Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals	¥ Business (	315,804  Segment:  3 Montage  3 June  ¥ Million  53,955  91,871  20,473  39,917  39,849	\$ ths ende 30, 2004 (	2,913  ed L US\$ 1,000 )*  497,602 847,284 188,813 368,136 367,509	¥ 3 Mo Jui ( )	306,046  In this ended the 30, 2003  £ Million  48,400 72,738 20,038 25,110 40,917
(3) Results of Operations by E  Net Sales  Basic Chemicals  Petrochemicals & Plastics  Fine Chemicals  IT-related Chemicals  Agricultural Chemicals  Pharmaceuticals	¥ Business (	315,804  Segment: 3 Montagune  ¥ Million  53,955 91,871 20,473 39,917 39,849 42,653	\$ ths ende 30, 2004 (	2,913  ed US\$ 1,000 )*  497,602 847,284 188,813 368,136 367,509 393,369	¥ 3 Mo Jui ( )	306,046  In this ended the 30, 2003  # Million )  48,400 72,738 20,038 25,110 40,917 40,729
(3) Results of Operations by E  Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals	¥ Business ( ¥	315,804  3 Segment: 3 Montage  3 June  ** Million **)  53,955 91,871 20,473 39,917 39,849 42,653 11,204	\$ ths ende 30, 2004 ( \$	2,913  ed  US\$ 1,000 )  497,602  847,284  188,813  368,136  367,509  393,369  103,330	¥ 3 Mo Jui ( ) ¥	306,046  In this ended the 30, 2003  # Million  48,400 72,738 20,038 25,110 40,917 40,729 12,645
(3) Results of Operations by E  Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals Pharmaceuticals Others	¥ Business (	315,804  Segment: 3 Montagune  ¥ Million  53,955 91,871 20,473 39,917 39,849 42,653	\$ ths ende 30, 2004 (	2,913  ed US\$ 1,000 )*  497,602 847,284 188,813 368,136 367,509 393,369	¥ 3 Mo Jui ( )	306,046  In this ended the 30, 2003  # Million )  48,400 72,738 20,038 25,110 40,917 40,729
(3) Results of Operations by E  Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals Pharmaceuticals Others  Operating Income	¥ Business ( ¥	315,804  Segment: 3 Montagune  ¥ Million  53,955 91,871 20,473 39,917 39,849 42,653 11,204 299,922	\$ ths ende 30, 2004 ( \$	2,913  ed US\$ 1,000 )  497,602 847,284 188,813 368,136 367,509 393,369 103,330 2,766,043	¥ 3 Mo ( ) ¥	306,046  In this ended the 30, 2003  Million  48,400 72,738 20,038 25,110 40,917 40,729 12,645 260,577
(3) Results of Operations by E  Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals Pharmaceuticals Others  Operating Income Basic Chemicals	¥ Business ( ¥	315,804  Segment: 3 Montage  3 June  ¥ Million  53,955 91,871 20,473 39,917 39,849 42,653 11,204 299,922  1,019	\$ ths ende 30, 2004 ( \$	2,913  ed US\$ 1,000 )  497,602 847,284 188,813 368,136 367,509 393,369 103,330 2,766,043	¥ 3 Mo Jui ( ) ¥	306,046  In this ended the 30, 2003  Million  48,400 72,738 20,038 25,110 40,917 40,729 12,645 260,577
(3) Results of Operations by E  Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals Pharmaceuticals Others  Operating Income	¥ Business ( ¥	315,804  Segment:     3 Montage  June  ¥ Million  53,955     91,871     20,473     39,917     39,849     42,653     11,204     299,922  1,019     575	\$ ths ende 30, 2004 ( \$	2,913  ed LUS\$ 1,000 )*  497,602 847,284 188,813 368,136 367,509 393,369 103,330 2,766,043	¥ 3 Mo ( ) ¥	306,046  In this ended the 30, 2003  # Million )  48,400 72,738 20,038 25,110 40,917 40,729 12,645 260,577
(3) Results of Operations by E  Net Sales  Basic Chemicals  Petrochemicals & Plastics  Fine Chemicals  IT-related Chemicals  Agricultural Chemicals  Pharmaceuticals  Others  Operating Income  Basic Chemicals  Petrochemicals & Plastics	¥ Business ( ¥	315,804  Segment: 3 Montagune  ¥ Million  53,955 91,871 20,473 39,917 39,849 42,653 11,204 299,922  1,019 575 2,631	\$ ths ende 30, 2004 ( \$	2,913  ed US\$ 1,000 )  497,602 847,284 188,813 368,136 367,509 393,369 103,330 2,766,043	¥ 3 Mo ( ) ¥	306,046  In this ended the 30, 2003  # Million )  48,400 72,738 20,038 25,110 40,917 40,729 12,645 260,577  720 938 1,599
(3) Results of Operations by E  Net Sales  Basic Chemicals  Petrochemicals & Plastics  Fine Chemicals  IT-related Chemicals  Agricultural Chemicals  Pharmaceuticals  Others  Operating Income  Basic Chemicals  Petrochemicals & Plastics  Fine Chemicals	¥ Business ( ¥	315,804  Segment:     3 Montage  June  ¥ Million  53,955     91,871     20,473     39,917     39,849     42,653     11,204     299,922  1,019     575	\$ ths ende 30, 2004 ( \$	2,913  ed  US\$ 1,000 )  497,602 847,284 188,813 368,136 367,509 393,369 103,330 2,766,043  9,398 5,303 24,264	¥ 3 Mo ( ) ¥	306,046  In this ended the 30, 2003  # Million )  48,400 72,738 20,038 25,110 40,917 40,729 12,645 260,577
Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals Pharmaceuticals Others  Operating Income Basic Chemicals Petrochemicals & Plastics Fine Chemicals	¥ Business ( ¥	315,804  Segment: 3 Montage    3 June  ¥ Million  53,955 91,871 20,473 39,917 39,849 42,653 11,204 299,922  1,019 575 2,631 6,968	\$ ths ende 30, 2004 ( \$	2,913  ed  US\$ 1,000 )  497,602  847,284  188,813  368,136  367,509  393,369  103,330  2,766,043  9,398  5,303  24,264  64,263	¥ 3 Mo ( ) ¥	306,046  In this ended the 30, 2003  Million  48,400 72,738 20,038 25,110 40,917 40,729 12,645 260,577  720 938 1,599 1,320
Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals Pharmaceuticals Others  Operating Income Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals	¥ Business ( ¥	315,804  Segment:     3 Montage  June  ¥ Million  53,955     91,871     20,473     39,917     39,849     42,653     11,204     299,922  1,019     575     2,631     6,968     2,011	\$ ths ende 30, 2004 ( \$	2,913  ed LUS\$ 1,000 )  497,602 847,284 188,813 368,136 367,509 393,369 103,330 2,766,043  9,398 5,303 24,264 64,263 18,547	¥ 3 Mo ( ) ¥	306,046  In this ended the 30, 2003  # Million )  48,400 72,738 20,038 25,110 40,917 40,729 12,645 260,577  720 938 1,599 1,320 1,340
Net Sales Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Agricultural Chemicals Pharmaceuticals Others  Operating Income Basic Chemicals Petrochemicals & Plastics Fine Chemicals IT-related Chemicals Petrochemicals Agricultural Chemicals IT-related Chemicals Agricultural Chemicals Pharmaceuticals	¥ Business ( ¥	315,804  Segment:  3 Montage    3 June  ¥ Million  53,955  91,871  20,473  39,917  39,849  42,653  11,204  299,922  1,019  575  2,631  6,968  2,011  9,858	\$ ths ende 30, 2004 ( \$	2,913  ed LUS\$ 1,000 )  497,602 847,284 188,813 368,136 367,509 393,369 103,330 2,766,043  9,398 5,303 24,264 64,263 18,547 90,916	¥ 3 Mo ( ) ¥	306,046  In this ended the 30, 2003  # Million )  48,400 72,738 20,038 25,110 40,917 40,729 12,645 260,577  720 938 1,599 1,320 1,340 8,363

## (Note)

<sup>\*</sup>U.S. dollar amounts are translated from yen, for convenience only, at the rate of ¥108.43= \$1 prevailing on June 30, 2004.